

# **Appraisers of America**

APPRAISAL REPORT





ON REAL PROPERTY

APOPKA, FL 32703



At your request and authorization, AOA has prepared an Appraisal Report on the real property. Buildings as well as Land information were obtained from Orange County-Office of the Property Appraiser, Field Observation with description of parcel found within the report.

The objective of this Appraisal Report is to estimate the As-Is Market Value (defined below) ^^ for the subject property as of March 08, 2021 the effective date of valuation.

The subject is an industrial warehouse located in Apopka, Fl. The improvements were constructed in 1961 and are situated on a 3.05-acre site.

^^Market Value as defined by FDIC, Fed Reg 33888, Part 323, Section 323 Definitions (G), market value is: Market value means the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- (1) Buyer and seller are typically motivated;
- (2) Both parties are well informed or well advised, and acting in what they consider their own best interests:
- (3) A reasonable time is allowed for exposure in the open market;
- (4) Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- (5) The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale

#### Opinion of Value in Fee Simple Interest for the Real Property "As Is- Market Value":



AS OF MARCH 08, 2021: EFFECTIVE DATE

The analysis, opinions, and conclusions were developed, and this Appraisal Report has been prepared, in conformity with Standard Rule 2-2(a) of 2020-2021 Uniform Standards of Professional Appraisal Practice. Furthermore, no one other than the appraisers listed below prepared the analysis, opinions, or conclusions concerning real estate that are set forth in this appraisal report.

The appraisers certify they have no interest, past or present in the subject premises, and that our conclusion of value is based on professionally accepted techniques and methods. Our fee is not contingent upon any specific finding. The conclusion of value is also subject to our standard limiting conditions which are included in the report.

The report may not be used for any purpose by any person(s) other than (Client/Intended User) to whom it is addressed. Use of this report is limited to the client(s). A party receiving a copy of this Appraisal Report in order to satisfy disclosure requirements does not become an intended user of the appraisal unless the appraiser identifies such party as an intended user as part of the assignment.



Respectfully Submitted,

Juan Colón-Feliciano

RZ3069 Certified General Appraiser

elwo

Jorge V, Canellas RZ3108

Certified General Appraiser



#### **CERTIFICATION**

The undersigned hereby certify, to the best of our knowledge and belief:

We have relied on statements of facts furnished to us by others and have performed no independent verifications of any facts except as specifically set forth in the report. However, to the best of our knowledge and belief, the statements of facts in this report, upon which the analyses, opinions and conclusions expressed herein, are true and correct.

The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and they are that of the appraisers and or their employees or personnel, unbiased professional analyses, opinions, and conclusions.

The appraisers and/or their employees and/or independent contractors have no (or specified) present or prospective interest in the property that is the subject of this report, and that the parties to this report and their employees and or independent contractors have no (or specified) personal interest or bias with respect to the parties involved.

We have not previously appraised or provided any other services on the subject parcels in the prior three years from date of assignment engagement. The appraisers have no current or prospective interest in regarding the subject and/or parties involved.

The exposure time estimated length of time that the property interest being appraised would have been offered on the market prior to the hypothetical assumption of a sale at market value on the effective date of the appraisal. Most types of commercial properties like the subject have marketing periods ranging from eight to eighteen months. Exposure time is a retrospective opinion on an analysis of past events assuming a competitive and open market.

The report may not be used for any purpose by any person(s) other than (Client/Intended User) to whom it is addressed. Use of this report is limited to the client(s). A party receiving a copy of this Appraisal Report in order to satisfy disclosure requirements does not become an intended user of the appraisal unless the appraiser identifies such party as an intended user as part of the assignment.

Juan Colón-Feliciano

RZ3069

Certified General Appraiser

Jorge V, Canellas

RZ3108

Certified General Appraiser

### **Table of Contents**

Title Page	1
Transmittal Letter	2
Certification	4
<b>Table of Contents</b>	5
Summary of Salient Facts	6
Reconciliation & Final Value	8
Certificate of Value	9
<b>Assumptions &amp; Limiting Conditions</b>	10
<b>General Limiting Conditions</b>	12
Appraisal Problem/Client/Property	13
Rights/Inspection/Effect	
Orange County Map	17
Orange County Demographics	18
City of Apopka, FL Map	21
Apopka Demographics	21
<b>Subjects Location</b>	25
Site Information	26
<b>Description of the Real Estate</b>	28
Highest and Best Use	51
Valuation Analysis	53
Sales Comparison Approach	54
Income Approach	61
Parameters of Value Conclusion	73
<b>Reconciliation &amp; Value Conclusion</b>	74
Letter of Engagement	75
Qualifications	76

#### SUMMARY OF SALIENT FACTS & CONCLUSIONS

Effective Date March 08, 2021

Report Date March 15, 2021

Location

Property Type Warehouse

Property Owner Faircloth Family LTD

Property History Acquired by Faircloth Family LTD on 06/28/2004 thru a

Warranty Deed/ for \$\$750,000.

Occupant Vacant & Tenant

Appraisal Type Restricted Appraisal Report /Per USPAP SR 2-2(b)

Intended User/Client

Intended Use Client Use Only (As per SR 2-2(b)-Restricted Appraisal

Report)

Property Rights Appraised Fee Simple Interest in the real property

Property Tax ID's 09-21-28-1976-00-130

Year Built: 1962/1976

Site Size: 2.80 ac = 122,183 sf

Improvements: GLA: 22,742 sf

Zoning: MU-D (Mixed Uses-Downtown)

Legal Description: DAVIS & MITCHELLS REPLAT V/25 LOTS 3, 4, 5, 13,

14, & 15

Flood Insurance Rate Map: Panel 12095C0120F @ 09/25/2009

Flood Hazard Area(s): X Zone

RE Taxes 2020 \$14,466.64

Highest & Best Use – Current Warehouse
Highest & Best Use – As Vacant Warehouse
Highest & Best Use – As Improved Warehouse
Overall Highest & Best Use Warehouse

Estimated Marketing/Exposure Tim Nine to Eighteen Months



#### **Coronavirus Disease 2019 (COVID-19)**

The outbreak of the Novel Coronavirus (COVID-19), declared an outbreak by the World Health Organization (WHO) on January 30, 2020 and subsequently reclassified as a worldwide pandemic on March 11, 2020, has created substantial uncertainty in the worldwide financial markets. Concerns about the ongoing spread of the COVID-19 (Corona) Virus have resulted in cancellations of a substantial number of business meetings, conferences, and sporting and entertainment events in the coming 3-6 months; the implementation of personal quarantine procedures; a 30-day lock-out for travel from most of Europe to the U.S.; and substantial reductions (and restrictions) in other travel by air, rail, bus, and ship.

As of the effective date of this report, tourism, lodging, and tourist-related food and beverage and retail sectors are likely to feel the first negative effects due to the substantial decline in social movement and activity. A prolonged outbreak could have a significant (and yet unquantifiable) impact on other real estate sectors. Our valuation is based upon the best information as of the effective date.

However, given the degree of overall uncertainty present in the economy due to COVID-19, forecasts and projections contained herein may change dramatically, or differently than projected under stable market conditions. Therefore, we recommend a more frequent review of this valuation, and advise the intended user to consider the current lack of overall economic stability in evaluating the use and reliability of the opinions expressed herein. The reader is cautioned and reminded that the conclusions presented in this appraisal report apply only as of the effective date(s) indicated. The appraiser makes no representation as to the effect on the subject property of this event, or any event, subsequent to the effective date of the appraisal."

#### **Reconciliation and Final Value Estimate**

Reconciliation is the final step in the valuation process. It correlates the values obtained from all of the approaches. Each approach used is rated as to its relative significance and dependability. The greatest consideration is placed upon that approach that is most relevant to the property being appraised. The criteria used for choosing the most applicable approach are the "appropriateness, accuracy, and quantity of evidence" available for each approach. From this analysis, a final value is chosen that reflects the appraiser's best judgment of the Market Value .

# AS OF MARCH 08, 2021 DIRECT SALES COMPARISON APPROACH: INCOME APPROACH: OPINION OF VALUE

#### CERTIFICATE OF VALUE

The undersigned do hereby certify that, except as otherwise stated in this appraisal:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions and conclusions are limited only by the reported assumptions and limiting conditions and are our personal, impartial, and unbiased professional analyses, opinions, and conclusions
- We have no present or prospective interest in the property that is the subject of this report and have no personal interest with respect to the parties involved.
- Neither Jorge V Canellas, RZ3108 or Juan Colón-Feliciano, RZ3069- Certified General Appraisers have performed services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding the agreement to perform this assignment.
- We have no bias with respect to in the property that is the subject of this report or to the parties involved with this assignment.
- Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause or the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- The reported analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the requirements of the *Uniform Standards of Professional Appraisal Practice 2020-2021*.
- Jorge V Canellas, RZ3108 Certified General Appraiser made a personal inspection of the property that is the subject of this report. Juan Colón-Feliciano, RZ3069 Certified General Appraiser did not make a physical inspection.
- No one provided significant real property appraisal assistance to the persons signing this certification.
- The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- As of the date of this report, Juan Colón-Feliciano, RZ3069 have completed the Standards and Ethics Education s of the Appraisal Institute.

Juan Colón-Peliciano

RZ3069

Centified General Appraiser

Jorge V, Canellas

RZ3108

Certified General Appraiser



#### **ASSUMPTIONS & LIMITING CONDITIONS**

The value conclusions and the certification within this report are made expressly subject to the following assumptions and limiting conditions in this report, which are incorporated herein by reference.

No responsibility is accepted for matters legal in nature; titles are presumed to be good and assumed to be held in fee simple. All existing liens and encumbrances, if any, have been disregarded (unless otherwise stipulated within the report) and the property is appraised as though free and clear, under competent ownership and management.

- 1. The legal description and site drawings furnished (if provided) are assumed to be correct.
- 2. The maps and sketches are included to assist the reader (if provided). Unless a survey of the property has been provided, no responsibility, whatsoever, about such matters will be recognize.
- 3. It is assumed that the project herein set forth is an allowable use under the zoning, and is further considered its highest and best use.
- 4. The land and soil of the area being appraised appears firm and solid. The analyst was not supplied with an engineering survey and under this condition this appraisal does not warrant this condition.
- 5. Existing buildings involved in this appraisal report have been observed but no liability is assumed, due to the Appraisal is not a Home Inspection.
- In this appraisal of existing improvements, the physical condition of the improvements was based on field inspection. No liability is assumed for the soundness of structural members since no engineering tests were supplied.
- 7. All furnishings and equipment, except those specifically indicated and typically considered as part or real estate, have been disregarded. Only the real estate has been considered.
- 8. Information furnished by others including comparable sales data is believed to be reliable, but the appraiser assumes no responsibility for its accuracy.
- 9. The fees received for preparation of this report were not contingent upon the final value estimate.
- 10. The appraisers are not required to give testimony or attendance in court due to this appraisal report about the property in question, unless arrangements have been made previously thereto.
- 11. Possession of the reports or copies thereof, does not carry with it the right to publications nor may be used for any purpose by any but the applicant, without the written consent of the appraiser and then with the proper qualifications.
- 12. The valuations may not be used in conjunction with any other appraisal. The conclusions are based upon the program of utilization described herein and have not been separated into parts.
- 13. This appraisal has been made in accordance with the rules of professional ethics of the Appraisal Institute Inc.
- 14. Neither all nor any part of the contents of this report shall be conveyed to the public through advertising, public relations, news, sales, or other media, without the written consent and approval of the author, particularly as to the valuation conclusions, the identity of the appraiser or firms with which they are connected.
- 15. The estimate of Market Value applies only to the date specified in the report. Market Value of Real Estate is affected by many related and unrelated economic conditions, local and national, which might necessarily affect the future market of the subject property. We, therefore, assume no liability for an unforeseen precipitous change in the economy, the project, region, or property.
- 16. Unless otherwise stated in this report, the existence of hazardous substances, including without limitation asbestos, polychlorinated biphenyls, petroleum leakage, agricultural chemicals, urea formaldehyde foam insulation, toxic waste, other contents of environmental conditions, which may or may not be present on the property has not been considered, they were not called to the attention of the Appraiser, not did the appraiser become aware of such during the Appraiser's inspection. The Appraiser has no knowledge of the existence of such materials on or in the property unless otherwise stated. The appraiser, however, is not qualified to test such substances or conditions. The value estimated is predicated on the assumption that there is no such condition on or in the property or in such



proximity thereto that it would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them. An expert in this field should be retained by the property owner if deemed appropriate.

- 17. No environmental impact study has been ordered or made. The appraised property is assumed to follow all applicable regulations unless otherwise noted in the report.
- 18. The Americans with Disabilities Act ("ADA") became effective January 26, 1992. We have not made a specific compliance survey and analysis of this property to determine whether it is in conformity with the various detailed requirements of the ADA. It is possible that a compliance survey of the property, together with a detailed analysis of the requirements of the ADA, could reveal that the property is not in compliance with one or more of the requirements of the Act. If so, this fact could have a negative effect upon the value of the property. Since we have no direct evidence relating to this issue, we did not consider possible noncompliance with the requirements of ADA in estimating the value of the property.
- 19. The report may not be used for any purpose by any person(s) other than Citizens Bank & Trust (Client/Intended User) to whom it is addressed. Use of this report is limited to the client/intended user. A party receiving a copy of this Appraisal Report in order to satisfy disclosure requirements does not become an intended user of the appraisal unless the appraiser identifies such party as an intended user as part of the assignment.

#### GENERAL LIMITING CONDITIONS

- 1. The distribution, if any, of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separate allocations for land and improvements may not be used in conjunction with any other appraisal and are invalid if so used.
- 2. Possession of this report, or a copy thereof, does not carry with it the right of publication.
- 3. The appraisers, because of this appraisal, are not required to give further consultation, testimony, or be in attendance in court with reference to the property in question unless arrangements have been previously made.
- 4. Disclosure of the contents of this appraisal report is governed by USPAP 2020-2021.
- 5. Information regarding the location or existence of public utilities has been obtained through a verbal inquiry to the appropriate utility, or has been ascertained from visual evidence. No warranty has been made regarding the exact location or capabilities of public utility systems.
- 6. The property history was obtained through conversations with various individuals involved with the chain of title, and if available, various documents such as contracts, deeds, leases, and closing statements. No title search has been performed, nor is the history as presented herein warranted. Any person contemplating an interest in the appraised real estate should rely upon an opinion prepared by a qualified attorney-at-law.
- 7. There has been no soil or subsurface report or percolation test made available to the appraiser. Therefore, any existing conditions that adversely affect the value of the subject property cannot be known to the appraiser.
- 8. Acceptance and or use of this Appraisal Report by the Client or any Third Party constitutes acceptance of the above Assumptions and Limiting Conditions. Appraisal Liability extends only to the Stated Client, not subsequent parties or users of this report, and is limited to the amount of the fee received by the appraiser.
- 9. No survey data reference was furnished to the appraiser, and as such all opinions, value conclusions, and other conclusions expressed within this report are contingent upon and subject to the accuracy of a survey.
- 10. The report may not be used for any purpose by any person(s) other than Citizens Bank & Trust (Client/Intended User) to whom it is addressed. Use of this report is limited to the client/intended user. A party receiving a copy of this Appraisal Report in order to satisfy disclosure requirements does not become an intended user of the appraisal unless the appraiser identifies such party as an intended user as part of the assignment.

THE USE OF ANY EXTRAORDINARY ASSUMPTION'S/ HYPOTHETICAL CONDITION MAY AFFECT THE VALUE CONCLUSION.



#### APPRAISAL PROBLEM

The appraisal problem consists of providing an Appraisal Report - opinion of the "As Is" market value as of March 08, 2021 Effective Date of the fee simple estate of the subject property owned by

including all improvements + appurtenances.

#### SCOPE OF THE APPRAISAL

As per agreement, this valuation is an Appraisal, of the warehouse at Orange County, State of Florida, USA and include Sales Comparison & Income Approaches. The objective of this Appraisal Report is to estimate the As-Is Market Value (defined below) ^^ for the subject property as of Effective Date March 08, 2021.

This analysis entailed the collection, analysis, and description of data pertaining to the physical, legal, and economic conditions that affect the use of and value of the subject property, and any other relevant data that would pertain to the appraisal of the subject. The scope of the appraisal included, but was not limited to, the following:

- 1. Describing the property and its environs.
- 2. Conducting an analysis of the city and subject neighborhood.
- 3. Conducting an inspection of the subject site performed by Jorge V Canellas (Certified General Appraiser-RZ3108) on March 08, 2021- Physical Inspection Date/Effective Date while and Juan Colon-Feliciano (Certified General Appraiser-RZ3069) performed the analysis of primary and secondary data.
- 4. Gathering from the subject market, information on improved sales.
- 5. Verifying and analyzing data and applying the Direct Sales Comparison Approach.
- 5. Verifying and analyzing data and applying the Income Approach.
- 6. Preparing an Appraisal Report based on all findings, and in the case of properties such as the subject.

#### EXTENT OF THE PROCESS

Jorge V Canellas (Certified General Appraiser-RZ3108) on March 08, 2021 personally inspected the subject site and took photographs of the property and environs. Juan Colon-Feliciano (Certified General Appraiser-RZ3069 performed the analysis of primary and secondary data. The zoning code and the land use designation for the property were studied. Utility availability and the flood zone classification were checked and verified, if applicable.

A comprehensive search was made to find the most recent comparable sales compare to the property appraised. Data sources used to find and analyze comparable sales include, listing and sales information as well, from the Orange County Real Property Appraisers Offices, REONOMY and CoStar Data, and newspaper and magazine articles kept in the appraiser's office files, among others.

Secondary sales information was thoroughly investigated by reviewing the physical data of the comparable properties, inspecting the properties, examining transference and mortgage documents, and verifying sales data with the buyer, seller, or an authorized representative, when possible. The appraisers have attempted to uncover the relevant aspects of each transaction; unknown items could alter the weight of relevance of a sale for comparison analysis.



#### CLIENT, PURPOSE AND FUNCTION OF THE APPRAISAL

The Appraisal Report was requested by Ms.

- the Client/Intended User. The purpose of the appraisal is to estimate the As-Is Market Value of the fee simple interest in the real property, unencumbered for the subject property. It is our understanding the appraisal's intended use is for financing a mortgage loan in a purchase transaction of Subject property by

#### PROPERTY RIGHTS/INTEREST APPRAISED

A right or interest in property is referred to as an estate. This interest may be a fee ownership interest or a lease interest for a period of years. An estate in land is the degree, nature or extent of interest, which a person has in it. An undivided ownership of a parcel of real estate embraces a great many rights such as the right to its occupancy and use; the right to sell it in whole or in part; the right to bequeath it; and the right to transfer it by contract for specified periods of time. These rights of occupancy and use are called beneficial interests. An owner who leases real estate to a tenant: transfers one of these rights in his bundle, namely the beneficial interest or the right to use or occupy to the tenant, in accordance with the provisions of the lease contract. He retains all other interest in the bundle.

In the subject instance the interest appraised herein is the market value in the fee simple. Title is assumed good and marketable. Ownership is assumed transferable and free from all encumbrances, except those specified in public records.

For an explanation of fee simple interest, we have consulted the Dictionary of Real Estate Appraisal, 3<sup>rd</sup> edition.

Fee simple interest is defined as: An absolute fee; without limitations to any heirs, or restrictions, but subject to the limitations of eminent domain, escheat, police power, taxation; an inheritable estate.

#### INSPECTION DATE

A field inspection was performed by Jorge V. Canellas, RZ3108 Certified General Appraiser. Juan Colon-Feliciano, RZ3069 Certified General Appraiser, did not physically inspect subject premises.

#### **EFFECTIVE DATE OF VALUATION (current)**

The subject property is valued as of the date of physical inspection, which was done on March 08, 2021.

#### DATE OF REPORT

March 15, 2021

#### **CONTRACT**

As of effective date there is an 8-page signed Commercial

as February 15, 2021, with an established

With specific clause that both Buyer and Seller agreeing that contract

is contingent up on the Buyer getting their use approved by the city. Should the city fail to approve the use, after the expiration of Due Diligence,

#### FORMAT AND CONTENTS

This appraisal has been prepared conforming to the minimum standards of the *Uniform Standards of Professional Appraisal Practice* (USPAP), Standard Rules 1 and 2/ SR 2-2(a) Appraisal Report as adopted by the Appraisal Foundation.



#### **DEFINITIONS, ASSUMPTIONS AND LIMITING CONDITIONS**

#### **DEFINITIONS**

#### MARKET VALUE

The value to be estimated within this appraisal is "market value".

#### Market Value as defined by FDIC, Fed Reg 33888, Part 323, Section 323 Definitions (G),

Market value means the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- (1) Buyer and seller are typically motivated;
- (2) Both parties are well informed or well advised, and acting in what they consider their own best interests:
- (3) A reasonable time is allowed for exposure in the open market;
- (4) Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- (5) The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale

#### **EXPOSURE TIME**

Exposure time is defined by The Dictionary of Real Estate of Appraisal, 6th Edition, 2015, as:

"The estimated length of time the property interest being appraised would have been offered on the market prior to the hypothetical consummation of a sale at market value on the effective date of the appraisal; a retrospective estimate based upon an analysis of past events assuming a competitive and open market."

Inherent in this definition is the assumption that exposure is presumed to occur prior to the effective date of the appraisal. A reasonable exposure time of nine to eighteen (9 to 18) months is considered applicable for a property such as the subject. This is based on conversations with various real estate brokers in the subject market area, as well as a review of data compiled within AOA appraisal office.

#### MARKETING TIME

Marketing period is defined by The Dictionary of Real Estate of Appraisal, 6th Edition, 2015, as:

"The time it takes an interest in real property to sell on the market subsequent to the date of an appraisal."

Inherent is this definition is adequate time for negotiation, exposure, the exercise of due diligence, and the sale of the property at a price supported by market data. Due to the overall growth of the demand for commercial and residential developments within the subject market area has been stable. This is evident as new commercial and residential developments are near the subject. Based on this level of demand and observances of market activity, as well as a discussion with other investors and brokers in the Lake County market, a marketing time of (9 to 18) nine to eighteen months is estimated for the subject property.



#### PROPERTY RIGHTS APPRAISED

The property rights appraised are identified as those of "fee simple estate". Within the Appraisal Institute's <u>The Dictionary of Real Estate Appraisal</u>, 6th Edition, 2015, fee simple estate is defined as follows:

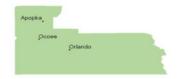
"Absolute ownership unencumbered by any other interest or estate; subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."

Celebration

# **Orange County Demographics**

# **Orange County**

Florida's 5th most populous county with 6.6% of Florida's population



Popi	ulation		Real Gross D	omestic Product	
1 opulation			Real GDP		
Census Population	Orange County	Florida	(Thousands of Chained 2012 Dollars)	Orange County	Florida
1980 Census	470.865	9,746,961	2015 GDP	78,170,856	842,269,369
1990 Census	677,491	12,938,071	Percent of the State	9.3%	
% change 1980-90	43.9%	32.7%	2016 GDP	81,206,660	870,963,202
2000 Census	896,344	15,982,824	Percent of the State	9.3%	
% change 1990-00	32.3%	23.5%	2017 GDP	84,624,036	901,903,549
2010 Census	1,145,956	18,801,332	Percent of the State	9.4%	
% change 2000-10	27.8%	17.6%	2018 GDP	88,232,900	936,580,274
Age			Percent of the State	9.4%	
% Under 18 years of age	23.6%	21.3%	2019 GDP	90,245,169	963,255,865
% 65 years of age and over	9.7%	17.3%	Percent of the State	9.4%	
Race & Ethnicity					
% White alone	63.6%	75.0%	Housing Counts	Orange County	Florida
% Black or African American alone	20.8%	16.0%	-		
% Hispanic or Latino (of any race)	26.9%	22.5%			
			Occupied	336,286	6,337,929
Estimates and Projections			Owner-occupied	204,195	4,441,799
2019 Estimate	1,386,080	21,208,589	Renter-occupied	132,091	1,896,130
% change 2010-19	21.0%	12.8%	Vacant	25,063	965,018
2020 Estimate	1,415,260	21,596,068	Housing units, 2010 Census	487,839	8,989,580
% change 2019-20	2.1%	1.8%	Occupied	421,847	7,420,802
Based on 2019 Estimate			Owner-occupied	243,950	4,998,979
2025	1,573,001	23,130,870	Renter-occupied	177,897	2,421,823
2030	1,696,818	24,426,178	Vacant	65,992	1,568,778
2035	1,797,400	25,497,950			
2040	1,888,674	26,428,726	Units Permitted		
2045	1,972,218	27,266,909	1990	9,647	126,384
2019 Median Age	34.3	41.7	2000	10,239	155,269
			2010	2,880	38,679
Density			2011	4,083	42,360
Persons per square mile			2012	7.232	64,810
2000	987.8	296.4	2013	9.033	86,752
2010	1,268.5	350.6	2014	9,246	84,075
2019	1,536.9	399.7	2015	9,606	109,924
	1,000.0		2016	11,952	116,240
Population 0	Characteristics		2017	8,637	122,719
	Orange County	Florida	2018	13,757	144,427
Language spoken at home other than			2019	10,591	154,302
English					
Persons aged 5 and over	36.9%	29.4%			
Place of birth					
Foreign born	21.6%	20.7%			
Veteran status					
Civilian population 18 and over	6.0%	8.6%			
	Family Household				
Households and	railing Household	5	Residence 1 Year Ago		
Households	Orange County	Florida	Persons aged 1 and over	Orange County	Florida
Total households, 2000 Census	336,286	6,338,075	Same house	81.6%	84.5%
Family households, 2000 Census	220,258	4,210,760	Different house in the U.S.	16.7%	14.4%
% with own children under 18	49.5%	42.3%	Same county in Florida	9.9%	8.5%
Total households, 2010 Census	421,847	7,420,802	Different county in Florida	3.9%	3.1%
Family households, 2010 Census	273,454	4,835,475	Different county in another state	2.8%	2.8%
% with own children under 18	47.5%	40.0%	Abroad	1.8%	1.1%
Average Household Size, 2010 Census	2.64	2.48			
Average Family Size, 2010 Census	3.19	3.01			

According to Cerous definitions, a household includes all of the people who occupy a housing unit. The occupants may be a single family, one person living alone, two or more families living together, or any other group of related or unrelated people who share living quarters. A family includes a householder and one more other people inling in the same householder do not are related to the householder by birth, marriage, or adoption.

Consumments may be converted for Census contact may be contact to the converted for Census conta



Orange County

		Employme	nt and Labor Force		
Establishments			Establishments		
2019 preliminary	Orange County	Florida	% of All Industries, 2019 preliminary	Orange County	Florida
All industries	45,716	728,687	All industries	45,716	728,687
Natural Resource & Mining	162	5,301	Natural Resource & Mining	0.4%	0.7%
Construction	4,686	75,725	Construction	10.3%	10.4%
Manufacturing	1,134	20,782	Manufacturing Trade, Transportation and Utilities	2.5%	2.9%
Trade, Transportation and Utilities	8,858	140,766		19.4%	19.3%
Information	884	11,897	Information Financial Activities	1.9%	1.6%
Financial Activities Professional & Business Services	5,124 11,468	77,987 174,242	Professional & Business Services	11.2% 25.1%	10.7% 23.9%
Education & Health Services	4,526	77,515	Education & Health Services	9.9%	10.6%
Leisure and Hospitality	4,458	59.068	Leisure and Hospitality	9.8%	8.1%
Other Services	3,262	57,596	Other Services	7.1%	7.9%
Government	221	6,044	Government	0.5%	0.8%
		-,		*10.11	*****
Average Annual Employment			Average Annual Wage		
% of All Industries, 2019 preliminary	Orange County	Florida	2019 preliminary	Orange County	Florida
All industries	868,634	8,878,680	All industries	\$51,526	\$51,761
Natural Resource & Mining	0.3%	0.8%	Natural Resource & Mining	\$33,007	\$35,649
Construction	5.2%	6.3%	Construction	\$61,076	\$52,926
Manufacturing	4.1%	4.3%	Manufacturing	\$73,486	\$63,883
Trade, Transportation and Utilities	17.6%	20.3%	Trade, Transportation and Utilities	\$44,523	\$46,237
Information	1.9%	1.6%	Information	\$77,510	\$86,109
Financial Activities	5.5%	6.6%	Financial Activities	\$75,834	\$77,030
Professional & Business Services	17.9%	15.7%	Professional & Business Services	\$64,853	\$63,747
Education & Health Services	10.9%	14.9%	Education & Health Services	\$57,782	\$52,050
Leisure and Hospitality	25.0%	14.2%	Leisure and Hospitality	\$31,338	\$26,681
Other Services	2.7%	3.2%	Other Services	\$36,849	\$37,972
Government	8.9%	12.1%	Government	\$56,530	\$55,897
Industries may not add to the total due to confidentiality and unclassifie	ed.				
Labor Force as Percent of Population					
Aged 18 and Older	Orange County	Florida	Unemployment Rate	Orange County	Florida
1990	76.4%	64.3%	1990	5.6%	6.1%
2000	74.5%	63.7%	2000	3.1%	3.7%
2010	72.5%	62.2%	2010	10.8%	11.1%
2019	71.6%	61.2%	2019	2.9%	3.1%
20.0			2010	2.011	
		Income a	nd Financial Health		
Personal Income (\$000s)	Orange County	Florida	Per Capita Personal Income	Orange County	Florida
1990	\$12,986,277	\$257,571,430	1990	\$18,937	\$19,763
2000	\$25,012,362	\$472,238,563	2000	\$27,699	\$29,428
2010	\$38,834,144	\$725,074,023	2010	\$33,811	\$38,475
2011	\$41,458,050	\$764,633,664	2011	\$35,417	\$40,131
% change 2010-11	6.8%	5.5%	% change 2010-11	4.7%	4.3%
2012	\$43,236,066	\$793,428,830	2012	\$35,955	\$41,115
% change 2011-12	4.3%	3.8%	% change 2011-12	1.5%	2.5%
2013 % change 2012-13	\$44,508,251	\$795,425,004	2013 % change 2012-13	\$36,261	\$40,696
% change 2012-13	2.9% \$48,054,640	0.3% \$856,161,773	% change 2012-13	0.9% \$38,242	-1.0% \$43.140
% change 2013-14	\$46,054,640 8.0%	7.6%	% change 2013-14	5.5%	6.0%
2015	\$51,973,142	\$914,928,403	2015	\$40,249	\$45,273
% change 2014-15	8.2%	6.9%	% change 2014-15	5.2%	4.9%
2016	\$54,154,812	\$949,717,988	2016	\$40,825	\$46,073
% change 2015-16	4.2%	3.8%	% change 2015-16	1.4%	1.8%
2017	\$58,153,900	\$1,016,818,999	2017	\$42,889	\$48,504
% change 2016-17	7.4%	7.1%	% change 2016-17	5.1%	5.3%
2018	\$61,787,689	\$1,082,702,187	2018	\$44,724	\$50,964
% change 2017-18	6.2%	6.5%	% change 2017-18	4.3%	5.1%
2019	\$64,447,389	\$1,125,984,012	2019	\$46,250	\$52,426
% change 2018-19	4.3%	4.0%	% change 2018-19	3.4%	2.9%
Earnings by Place of Work (\$000s)			Median Income		
1990	\$13,491,996	\$161,135,722	Median Household Income	\$58,254	\$55,660
2000	\$27,373,521	\$308,751,767	Median Family Income	\$67,326	\$67,414
2010	\$38,068,677	\$438,991,235	moduli i dililiy modilio	401,020	40.,
2011	\$39,231,721	\$450,502,115	Percent in Poverty, 2019		
% change 2010-11	3.1%	2.6%	All ages in poverty	12.6%	12.7%
2012	\$42,008,383	\$468,412,894	Under age 18 in poverty	17.9%	18.2%
% change 2011-12	7.1%	4.0%	Related children age 5-17 in families in poverty	17.2%	16.9%
2013	\$44,196,772	\$482,900,406			
% change 2012-13	5.2%	3.1%	Personal Bankruptcy Filing Rate		
2014	\$47,420,502	\$512,381,351	(per 1,000 population)	Orange County	Florida
% change 2013-14	7.3%	6.1%	12-Month Period Ending Sep. 30, 2019	2.12	2.09
2015	\$51,091,288	\$544,423,234	12-Month Period Ending Sep. 30, 2020	1.86	1.78
% change 2014-15	7.7%	6.3%	State Rank	11	NA
2016	\$54,410,466	\$568,848,341	NonBusiness Chapter 7 & Chapter 13		
% change 2015-16	6.5%	4.5%			
2017	\$57,651,676	\$602,210,803			
% change 2016-17	6.0%	5.9%	Workers Aged 16 and Over	Orange County	Florida
2018	\$61,932,766	\$639,710,580	Place of Work in Florida		
% change 2017-18	7.4%	6.2%	Worked outside county of residence	13.3%	18.2%
2019	\$65,286,794	\$672,454,824	Travel Time to Work		
% change 2018-19	5.4%	5.1%	Mean travel time to work (minutes)	28.2	27.8



**Orange County** 

#### Reported County Government Revenues and Expenditures

Expenditures 2017-18
Total - All Expenditure Account Codes (\$000s)

General Government Services\*\*

Per Capita \$ % of Total

% of Total

% of Total
Public Safety
(\$000s)
Per Capita \$
% of Total
Physical Environment
(\$000s)

Per Capita \$ % of Total

Per Capita \$ % of Total

% of Total

Human Services (\$000s)

Per Capita \$ % of Total Culture / Recreation (\$000s)

Per Capita \$ % of Total

(\$000s) Per Capita \$

% of Total

Per Capita \$

Court-Related Expenditures (\$000s)

2019 Ad Valorem Millage Rates

Economic Environment (\$000s)

Transportation (\$000s)

(\$000s)

Total - All Revenue Account Codes	
	44,214,365.8
Per Capita \$ \$2,275.83	\$2,223.20
% of Total 100.0%	100.0%
Taxes	
(\$000s) \$1,170,218.4 \$	14,725,283.7
Per Capita \$ \$867.09	\$740.42
% of Total 38.1%	33.3%
Permits, Fee, and Special Assessments	
(\$000s) \$245,763.7	\$2,064,228.9
Per Capita \$ \$182.10	\$103.79
% of Total 8.0%	4.7%
Intergovernmental Revenues	
(\$000s) \$349,970.8	\$4,552,371.7
Per Capita \$ \$259.32	\$228.90
% of Total 11.4%	10.3%
Charges for Services	
(\$000s) \$733,751.2 \$	13,745,670.4
Per Capita \$ \$543.68	\$691.16
% of Total 23.9%	31.1%
Judgments, Fines, and Forfeits	
(\$000s) \$16,895.0	\$198,680.9
Per Capita \$ \$12.52	\$9.99
% of Total 0.6%	0.4%
Miscellaneous Revenues	
(\$000s) \$77,073.6	\$1,189,350.3
Per Capita \$ \$57.11	\$59.80
% of Total 2.5%	2.7%
Other Sources	
(\$000s) \$477,783.8	\$7,738,780.0
Per Capita \$ \$354.02	\$389.12
% of Total 15.6%	17.5%

All County Governments Except Duval - The consolidated City of Jacksonville / Duval County figures are included in municipal totals rather than county government totals.

Transportation

#### \$254.26 12.1% \$1,566,748.75 \$302,524.41 10.8% 3.7% \$197,187.14 \$3,545,609.16 \$146.11 \$178.28 \$50,068.85 \$1,704,980.28 \$85.73 4.1% 1.8% Other Uses and Non-Operating \$705.942.64 \$6,807,083.14 \$523.08 25.1% 16.3% \$892,959.54 \$41.67 \$44.90

Orange County

Orange County

\$2,811,636.39

\$2,083.32

\$288.577.04

\$673,950.65

\$321,433.39

\$215,720,16

\$238.17 11.4%

\$499.37

10.3%

Florida\*

\$2,101.42 100.0%

\$357.26 17.0%

\$513.00

\$246.94 11.8%

\$41,792,449.68

\$7,105.044.04

\$10,202,428.55

\$4,910,992.05

\$5.056.604.18

#### Quality of Life

Crime	Orange County	Florida
Crime rate, 2019 (index crimes per 100,000 population)	3,524.3	2,551.1
Admissions to prison FY 2019-20	781	21,276
Admissions to prison per 100,000 population FY 2019-20	55.2	98.5

#### State Infrastructure

Orange County

Florida

State Highway		
Centerline Miles	407.9	12,128.1
Lane Miles	2,050.9	45,030.3
State Bridges		
Number	601	7,044
State Facilities		
Buildings/Facilities (min. 300 Square Feet)		
Number	224	9,630
Square Footage	2,289,504	66,989,245
Conservation Land (land acres only)		
State-Owned (includes partially-owned)	83,262	5,383,024
% of Total Conservation Land (CL)	85.4%	51.6%
% of Total Area Land	14.4%	15.7%
% of Florida State-Owned CL	1.5%	
State-Managed	83,539	5,486,474
% of Total Conservation Land (CL)	85.7%	52.6%
% of Total Area Land	14.5%	16.0%
% of Florida State-Managed CL	1.5%	

#### **Health Insurance Status**

Percent Insured by Age Group	Orange County	Florida
Under 65 years	85.2%	83.9%
Under 19 years	92.8%	92.4%
18 to 64 years	82 5%	80.8%

#### State and Local Taxation

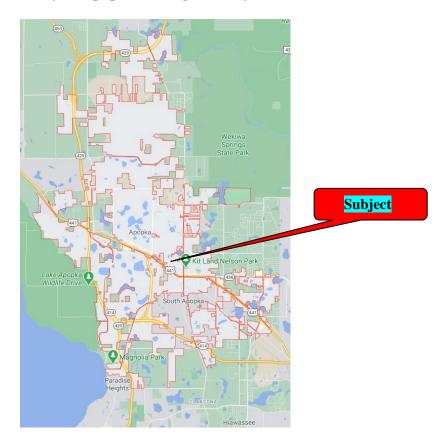
County	4.4347	2.2156
School	7.1090	
Municipal		2.4427
Special Districts		0.6265
*MSTU included in Not County-Wide "County" category		
Ed	ucation	
Public Education Schools	Orange County	
Traditional Setting (2019-20)	School District	Florida
Total (state total includes special districts)	247	3,721
Elementary	137	1,878
Middle	38	575
Senior High	43	713
Combination	29	555
Educational attainment		
Persons aged 25 and older	Orange County	Florida
% HS graduate or higher	88.5%	88.2%
% bachelor's degree or higher	34.6%	29.9%

Prepared by:
Florida Legislature
Office of Economic and Demographic Research
111 W. Madison Street, Suite 574
Tallahassee, F. 1 32399-6588
(850) 487-1402 http://edr.state.fl.us

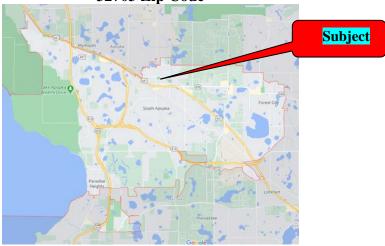




City of Apopka- Orange County, FL







#### Apopka, Orange County, FL

The City of Apopka is in northwest Orange County near the geographical center of the State of Florida. Lake County abuts the City limits to the north. The City borders Seminole County to the east and has incorporated portions of the Wekiva Springs State Park. U.S. Highway 441 (US 441) and State Road (SR) 436 intersect within the City and provide access to the Orlando metropolitan area. US 441 is also designated as both Main Street and SR 500. The multiple functions of this road are discussed in detail in the Transportation Element. SR 429, also known as the Western Expressway (a component of the Florida Intrastate Highway System, the FIHS), provides access to the Florida Turnpike, to the south.

Chartered as the Town of Apopka City in 1882, Apopka was already the trading center of the area which today comprises Northwest Orange County. It had evolved into a town because early settlers had been attending lodge meetings at Orange Lodge No. 36, F & AM, since the early 1850s. The City's location between the Wekiva River and Lake Apopka made it the logical town site for those interested in citrus culture, an amenable climate, and winter homes. Early agriculture consisted of citrus orchards which utilized the Wekiva River to transport produce to market. Many of the citrus growers had nurseries to supply their own seedlings, but commercial nurseries cropped up in the early 1880s. By the end of that decade several thriving nurseries were operating in the Northwest Orange County area. The first ornamental horticultural nursery was introduced in the area in 1913. The business grew only Boston ferns and by the 1920s had attracted enough area competition to convince City fathers to adopt the title "Fern Capital of the World". By the 1950s this title was transformed into the "Foliage Capital of the World" as more and more forms of ornamental plant materials were produced and sold from the Apopka area. As railroads gave way to automobile transportation in the early 20th century, Apopka's role as northwest Orange County's trading and cultural center was enhanced.

# **Demographics**

#### Census Bureau

QuickFacts
Apopka city, Florida; Orange County, Florida
QuickFacts provides statistics for all states and counties, and for cities and towns with a population of 5,000 or more.

#### Table

All Topics	Florida	Florida
opulation estimates, July 1, 2019, (V2019)	53,447	1,393,452
PEOPLE		
Population		
Population estimates, July 1, 2019, (V2019)	53,447	1,393,452
Population estimates base, April 1, 2010, (V2019)	42,194	1,145,957
Population, percent change - April 1, 2010 (estimates base) to July 1, 2019, (V2019)	26.7%	21.6%
Population, Census, April 1, 2010	41,542	1,145,956
Age and Sex		
Persons under 5 years, percent	▲ 6.4%	▲ 6.0%
Persons under 18 years, percent	▲ 24.8%	<b>▲</b> 22.09
Persons 65 years and over, percent	<b>▲</b> 12.8%	<b>▲</b> 12.39
Female persons, percent	<b>▲</b> 49.3%	▲ 50.99
Race and Hispanic Origin		
White alone, percent	▲ 62.5%	▲ 68.09
Black or African American alone, percent (a)	▲ 24.2%	▲ 22.8%
American Indian and Alaska Native alone, percent (a)	▲ 0.2%	▲ 0.6%
Asian alone, percent (a)	▲ 3.5%	▲ 5.7%
Native Hawaiian and Other Pacific Islander alone, percent (a)	▲ 0.0%	▲ 0.29
Two or More Races, percent	▲ 2.8%	▲ 2.8%
Hispanic or Latino, percent (b)	▲ 27.8%	▲ 32.7%
White alone, not Hispanic or Latino, percent	▲ 43.4%	▲ 39.49
Population Characteristics		
Veterans, 2015-2019	2,674	62,980
Foreign born persons, percent, 2015-2019	15.2%	21.6%
Housing		
Housing units, July 1, 2019, (V2019)	Х	556,896
Owner-occupied housing unit rate, 2015-2019	71.9%	55.4%
Median value of owner-occupied housing units, 2015-2019	\$228,400	\$235,800
Median selected monthly owner costs -with a mortgage, 2015-2019	\$1,502	\$1,567
Median selected monthly owner costs -without a mortgage, 2015-2019	\$545	\$524
Median gross rent, 2015-2019	\$1,296	\$1.215
Building permits, 2019	X	10,591
Families & Living Arrangements		
Households, 2015-2019	17,184	461,705
Persons per household, 2015-2019	3.00	2.85
Living in same house 1 year ago, percent of persons age 1 year+, 2015-2019	92.0%	81.6%
Language other than English spoken at home, percent of persons age 5 years+, 2015-2019	25.3%	36.9%
Computer and Internet Use		
Households with a computer, percent, 2015-2019	91.0%	94.4%
Households with a broadband Internet subscription, percent, 2015-2019	84.3%	87.3%
Education		
High school graduate or higher, percent of persons age 25 years+, 2015-2019	86.5%	88.5%
Bachelor's degree or higher, percent of persons age 25 years+, 2015-2019	27.5%	34.6%
Health		
With a disability, under age 65 years, percent, 2015-2019	6.9%	7.89
Persons without health insurance, under age 65 years, percent	<b>▲</b> 14.1%	<b>▲</b> 14.8%
Economy		
In civilian labor force, total, percent of population age 16 years+, 2015-2019	68.2%	67.1%
In civilian labor force, female, percent of population age 16 years+, 2015-2019	63.0%	62.1%
Total accommodation and food services sales, 2012 (\$1,000) (c)	D	8,326,446
Total health care and social assistance receipts/revenue, 2012 (\$1,000) (c)	149,633	8,920,883
Total manufacturers shipments, 2012 (\$1,000) (c)	87,979	8,280,907
Total merchant wholesaler sales, 2012 (\$1,000) (c)	226,095	18,498,884
Total retail sales, 2012 (\$1,000) (c)	625,785	23,076,749
Total retail sales per capita, 2012 (c)	\$14,071	\$19.195



ransportation		
Mean travel time to work (minutes), workers age 16 years+, 2015-2019	31.1	28.2
Income & Poverty		
Median household income (in 2019 dollars), 2015-2019	\$66,057	\$58,254
Per capita income in past 12 months (in 2019 dollars), 2015-2019	\$29,583	\$30,456
Persons in poverty, percent	▲ 9.4%	<b>▲</b> 12.6%
BUSINESSES		
Businesses		
Total employer establishments, 2018	×	38,825
Total employment, 2018	×	757,326
Total annual payroll, 2018 (\$1,000)	X	35,509,428
Total employment, percent change, 2017-2018	×	3.2%
Total nonemployer establishments, 2018	×	155,760
All firms, 2012	4,573	131,838
Men-owned firms, 2012	2,252	67,844
Women-owned firms, 2012	1,809	52,067
Minority-owned firms, 2012	2,089	63,938
Nonminority-owned firms, 2012	2,359	63,712
Veteran-owned firms, 2012	465	10,968
Nonveteran-owned firms, 2012	3,843	116,328
⊕ GEOGRAPHY		
Geography		
Population per square mile, 2010	1,329.6	1,268.5
Land area in square miles, 2010	31.24	903.43
FIPS Code	1201700	12095





#### **Site Information**



#### Neighborhood

Subject is located along W 1st Street north of US Hwy 441 major thoroughfare within the city of Apopka, Orange County, FL, running east-west throughout the city. Property is a warehouse as of effective date. In addition, there are a couple of Inns within the immediacy as well as gas station, fast food locales, retail out parcels, light industrial, commercial retail, offices, single family and multifamily housing, restaurants, pharmacies, gas stations, banks, auto sales & repair shops, churches, learning centers, and entertainment.

In summary, the subject's neighborhood market area is considered to have a relatively average overall position within Apopka, FL based upon location. Both the long term and short-term outlook for real estate is good within the subject market area. The subject's immediate area has had market activity at the same rate or faster rate than those areas with similar location and exposure. So prevailing uses or similar will be enhanced if located in subject premises

#### Access/Frontage

Main Access to subject properties which is a corner lot is thru W 1<sup>st</sup> Street & S Washington Ave which both local streets depart from US Hwy 441 which provide ingress and egress to the subject property, and have mixed local residential, commercial, industrial traffic connecting.

#### **Sites Data**

The sites are level and at approximate street level. Common utilities available to the site including electric, telephone, water, sanitary sewer, and trash disposal.



#### **Topography/Soil Content**

The subject site is generally level and appears to be lying at road grade with no observed drainage problems or adverse easements that would restrict or limit the use of the site. We have not been provided with soil surveys or subsurface analysis. However, from our observations of the subject sites, the surrounding developments, and Orange County geological survey maps, prepared by the USGS, we have assumed that there would pose no developmental adversities.

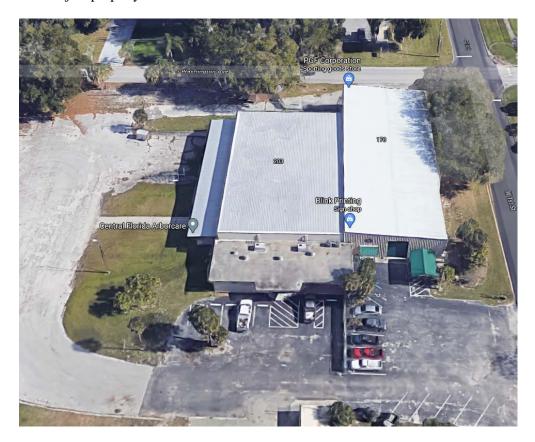
#### **Environmental Conditions**

Unless otherwise stated in this report, the existence of hazardous substances, including without limitation, asbestos, polychlorinated biphenyls, petroleum leakage, or agricultural chemicals which may or may not be present on the property, or other environmental conditions, were not called to the attention of, nor did the appraiser become aware of such during the appraiser's inspection. Furthermore, the appraisers are not qualified to test for such substances or conditions. We attempt to note, during our inspection of the subject property, any visual evidence of dumping, or potentially hazardous waste asbestos in improvements or underground storage tanks. We saw no such evidence during our inspection however, if additional environmental hazards are discovered later, we reserve the right to amend our value estimate.

Parking: Asphalt surfaced open spaces.

#### DESCRIPTION OF THE REAL ESTATES APPRAISED

The subject property consists of two structures.

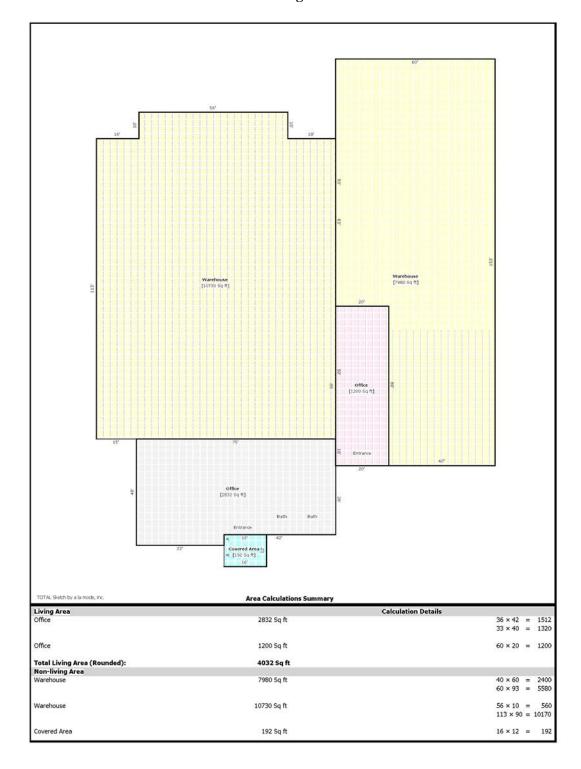


**Subjects** consist of two contiguous warehouse buildings; One concrete/cinder blocks structure built back in the 1960's with approximately 10730 sf – warehouse; 2832 sf office; and 192 sf of covered area. The next one was built in the 1970's a modular metal unit with 7980 sf warehouse: and 1200 sf office space.

Building type 2 Star Industrial warehouse with ceiling height 12' @ 14'. With 2 exterior docks. Asphalted marked parking s  $\pm$  plus additional open parking spaces left of first building. Fenced lot. With electrical 3 phase power.

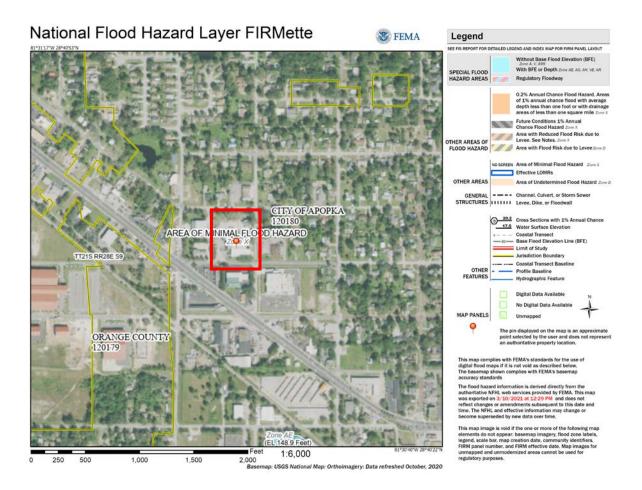
Average condition.

#### **Building Sketch**





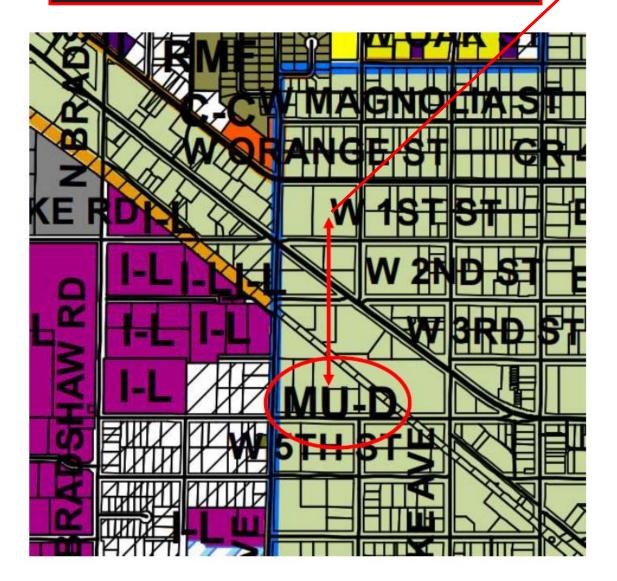
#### FLOOD MAP 120069C0120F @ 09/25/20



ZONE X = AREA OF MINIMAL FLOOD HAZARD

#### **ACTUAL ZONING**

# 203 W 1<sup>ST</sup> Street, Apopka,FL



A. Purpose. The purpose of the MU-D: Downtown - Mixed Use district is to provide lands that accommodate downtown Apopka as a center of commerce, government, and culture. Principal types of development include higher intensity government, commercial, and employment uses, as well and higher density residential development, and mixed-uses, all in a form that is attractive, pedestrian-friendly, and supports multiples modes of mobility. Allowed uses include offices, retail services, personal services, recreation/entertainment, communication, education, health care, visitor accommodation, eating and drinking establishments, multi-family and townhome dwellings, and mixed-use. (See Appendix F: Downtown Overlays)









B. Use Standards. Allowed uses and use-specific standards for principal, accessory, and temporary uses are established in Article 4: Use Regulations.

C. Intensity and Dimensional Standards

Standard		Residential	All Other Uses[7]
Lot Area, min. (sf.)		5,000	Not applicable
0	Lot Width, min. (ft.)	50	Not applicable
0	Build-to-Line, min./max.(ft.)	20/25 [1] [2]	0 [3]
0	Building width at build-to-line, min. (% of lot width)	60 [2][4]	60
0	Front Yard Setback, min. (ft.)	Not applicable	Not applicable
0	Side Yard Setback, min. (ft.)	5	Not applicable
0	Corner Side Yard Setback, min. (ft.)	Not applicable	Not applicable
0	Rear Yard Setback, min. (ft.)	20	Not applicable
Building Height, max. (ft.)		75	Not applicable
Density, max (dus/acre)		[5]	Not applicable
Flo	or Area Ratio (FAR), max.	Not applicable	2.0 [6]



#### D. Other Standards

Use Mixing	The vertical mixing of residential uses with nonresidential uses within a single project or building, with residential development on upper floors is strongly encouraged.
Connectivity	The vehicular, bicycle, and pedestrian circulation systems of development shall be designed to allow vehicular, bicycle, and pedestrian cross-access between the site and adjacent parcels of land. The Director may waive or modify the above requirement on determining that such cross-access is impractical due to site constraints, or is inappropriate due to traffic safety issues, or undesirable due to the proposed development's incompatibility with existing development on the adjacent parcel.  Easements allowing vehicular, bicycle, or pedestrian cross-access between adjoining parcels of land, along with agreements defining maintenance responsibilities of the property owners, shall be recorded in the appropriate land records.
Pedestrian Circulation	Sidewalks shall be provided on both sides of the street, with a planting strip at least three feet wide between the sidewalk and the street. Sidewalks shall be at least eight feet wide along street frontages (to accommodate street furniture, outdoor dining, or other pedestrian amenities) Sidewalks along pedestrian street frontages shall maintain a pedestrian "clear zone" that is unobstructed by any permanent or nonpermanent object for a minimum width of four feet.  Where a sidewalk or other walkway crosses a street, driveway, drive aisle, or parking lot, the crossing shall be clearly marked with a change in paving material, color, or height, or decorative bollards.
Building Form	Buildings shall face the street, and be located such that the facades occupy a minimum percentage of the build-to zone along the street frontage in accordance with Sec. 3.6.3.C, Intensity and Dimensional Standards.  Buildings shall also be configured in relation to the site and other buildings so that building walls frame and enclose at least two of the following:  a) The corners of street intersections or entry points into the development;  b) A street or pedestrian and/or vehicle access corridor within the development site;  c) Public spaces or other site amenities;  d) A plaza, square, outdoor dining area, or other outdoor gathering place for pedestrians.

	· · ·
Building Entrances	Where the facade of a principal building abuts or faces a street, at least one operable pedestrian entrance providing both ingress and egress shall be provided. If the facade includes multiple tenant spaces, at least one such entrance shall be provided for each street-level tenant space. These required pedestrian entrances shall open directly to the street sidewalk without requiring pedestrians to pass through a garage, parking lot, or other non-pedestrian area located between the entrance and the street.  All primary pedestrian entrances into principal buildings shall be clearly defined and emphasized using changes in the wall plane or facade material, pilasters, awnings, canopies, porches, or other architectural elements.
Transparency	Where the facade of a building abuts or faces a street or an adjoining public gathering space, a minimum of 25 percent the street-level facade area shall be comprised of transparent window or door openings to allow views of interior spaces and merchandise so as to enhance safety and create a more inviting environment for pedestrians.  Window and door openings counting toward meeting this transparency requirement shall consist of glass that is relatively clear and nonreflective, with a minimum visible light transmittance of 0.65 and maximum visible light reflectance of 0.2.
Parking	Along any street, all proposed new or additional surface vehicle parking shall be located to the rear or side of the development's principal building(s) or in a parking structure.  Surface parking lots with more than 100 parking spaces shall be organized into smaller modules that contain 50 or fewer spaces each and are visually separated by buildings or landscaped areas.  All vehicle parking lots and structures containing more than 50 parking spaces shall provide clearly identified pedestrian routes between parking areas and a primary pedestrian entrance(s) to the building(s) served by the parking area.
Bicycle Parking	New development shall provide at least one bicycle rack, locker, or other bicycle parking facility designed to accommodate parking spaces for at least four bicycles, plus additional or larger facilities designed to accommodate parking spaces for at least two additional bicycles for each 40 vehicle parking spaces over 80 parking spaces. Required bicycle parking facilities shall be located within 50 feet of the primary pedestrian entrance(s) to the development's principal building(s).
Parking Structure	Where the street-level facade of a parking structure abuts or faces a pedestrian street frontage, the facade shall be articulated through use of at least three of the following features: (1) windows or window-shaped openings; (2) masonry columns; (3) decorative wall insets or projections; (4) awnings; (5) changes in color or texture of exterior materials; (6) integrated vegetation (hanging or along trellises); or (7) other similar features approved by the Director.



# age 34

#### Table 4.2.2.C: Principal Use Table P= permitted use A= allowed use in a PD district if approved as part of a PD Plan S=allowed with approval of special exception Blank cell = use is prohibited Principal Use Category Principal Use Type Agricultural Residential Districts Commercial Districts Industrial Special Purpose Districts Planned Use-Specific Districts INST PR AIR PD AG NM GT RTE **Rural and Agricultural** Agriculture/Forestry Uses Agricultural production S P 4.2.3.B.1.a Aplaries PP P P P 4.2.3.B.1.b Community garden Forestry Greenhouse and nursery Keeping horses or Other agricultural use Related Uses Agritourism ([ch.] 570, P Fla. Stat.) 4.2.3.B.1.d Equestrian center Farm distribution hub P Farm supply sales and P farm machinery/implement sales, rental, or repair Farm winery 4.2.3.B.1.e Riding stable Rural corporate Open Space Uses botanical garden Cemetery 4.2.3.B.2.a P P P P p p P P P A Residential 4.2.3.C.1.b Household Living Uses Accessory dwelling unit p p p p P P 4.2.3.C.1.a Dwelling live-work 4.2.3.C.1.b 4.2.3.C.1.a Dwelling, mobile 4.2.3.C.1.d Dwelling, multifamily PPPP P 4.2.3.C.1.a P 4.2.3.C.1.a Dwelling, single-family P Dwelling, townhome 4.2.3.C.1.a



# $^{\circ}$ age $^{\circ}$

# Table 4.2.2.C: Principal Use Table P= permitted use A= allowed use in a PD district if approved as part of a PD Plan S=allowed with approval of special exception Blank cell = use is prohibited

Principal Use Category	Principal Use Type  Dwelling, two-family	&	ultural	Resid	Commercial Districts Indu						ustrial ricts	Spec	Special Purpose Districts						Planned Development District	Use-Specific Standards						
		AG	Т	RCE	RSF-	RSF- 1B	RTF	RMF	RMU	МНР	C-N	c-	0	C- COR	C-R	I-L	I-H	MU- D	MU-ES			INST	PR	AIR	PD	
							P	P				H							NM P	GT P	RTE		H		A	4.2.3.C.1.a
	(duplex)																									4.2.3.C.1.e.2
Group Living Uses	Assisted living facility	S		s	S	s	s	S	s			s						s	P	Р	s				A	4.2.3.C.2.a
	Adult living facility, extended congregate care	S		s	s	S	S	s	s			S						s	s	S	S				A	4.2.3,C.2.a
	Adult foster home	s		s	s	s	s	s	s			s						S	s	s	s				A	4.2.3.C.2.a 4.2.3.C.2.b
	Boardinghouse or roominghouse	s		s	s	s	s	s	s			s						s	s	s	s					4.2.3.C.2.a
	Child foster home	s		s	s	s	S	s	s			s						s	\$	s	s				A	4.2.3.C.2.a
	Continuing care retirement community	s		s	S	S	s	s	S			5						S	Р	P	s				A	4.2.3.C.2.a 4.2.3.C.2.c
	Emergency shelter or home	s		s	s	s	s	s	s			S						s	s	s	s				А	4.2,3.C.2.a
	Family day care home	s		s	s	s	s	s	s			s						s	s	s	s				A	4.2.3.C.2.a
Public, Civic, and Institutional																										
Communications Uses	Broadcasting studio											P		Р	Р	Р		Р		P	Р				A	
	Newspaper/periodical publishing establishment											Р	Р	Р	Р	P		P		P	Р				A	
	Wireless telecommunications tower	See Sec. 70-24 Approved Uses and Sec. 70-25 Special Exceptions, of the Code of Ordinances																						4.2.3.D.1.a		
Community Service Uses	Adult day care facility	5		s	s	5	s	P	Р		s	P	р	р	P			р	Р	P	Р				A	4.2.3.D.2.a
	Child care facility	s		s	s	s	s	P	Р		s	s	s	s	s			P.	Р	Р	Р				A	4.2.3.D.2.b
	Club or lodge											P		Р	P	Р		Р	Р	P	Р				A	
	Community center/facility							P	Р			P	Р	Р	Р			Р	Р	P	Р		Р		A	
	Cultural facility	s					s	s	Р		s	P		P	P			Р	Р	P	P	P			A	
	Emergency services facility						s	P	Р			P	Р	Р	Р	Р	Р	Р	Р	P	Р	Р			A	
	Philanthropic institution							s	s		s	P			Р			P.	Р	P	Р	Р			A	
	Post office	s							s		s	P	P	Р				Р	Р	P	Р	P			A	
	Place of worship	s		s	s	s	s	s	s		s	P	Р	Р	Р			s	s	s	s	s			A	4.2.3.D.2.b.
Educational Uses	Boarding school														Р					P		Р			A	
	College or university								s			P	Р		Р			s	s	Р	Р	P			A	
	School, elementary, middle, or high	5:		s	s	s	s	5	Р		s	Р	s	Р	Р			Р	Р	Р	Р	Р			A	

#### Table 4.2.2.C: Principal Use Table P= permitted use A= allowed use in a PD district if approved as part of a PD Plan S=allowed with approval of special exception Blank cell = use is prohibited Agricultural Residential Districts Commercial Districts Industrial Special Purpose Districts Development Standards Transition District Districts RCE RSF- RSF- RTF RMF RMU MHP C- C- O C- C- I-L I-H AG INST PR AIR PD MU-ES NM GT RTE SSS s s Vocational or trade school PPPP Health Care Uses Clinic p P Hospital P 4.2.3.D.3.a p p p P P P P s A Medical or dental lab Medical marijuana dispensary Nursing home facility s P P 4.2.3.D.3.b Transportation Uses Airport 4.2.3.D.4.a 4.2.3.D.4.b Heliport Park and ride facility Parking facility (as a principal use) Utility Uses Solar energy (large-scale) Utility facility, major P PP 4.2.3.D.5.a P P P PP P P Utility facility, minor P A Commercial 4.2.3.E.1 Adult Uses Adult book store or See Chapter 10, Article III, Division 4. Locational Requirements, of the Code of Ordinances video store Adult entertainment Animal Care Uses Animal shelter P P PP p p 4.2.3.E.2.a Kennel Kennel, hobby P P P Pet beauty parlor Р P P p p Α Veterinary hospital or 4.2.3.E.2.b clinic Business Support Service Business service Uses center 4.2.3.E.3.a Conference or training center Data processing Employment or travel Telephone call center Р Р A Eating or Drinking Alcoholic beverage p p 4.2.3.E.4.a



Establishment Uses

establishments

4.2.3.E.4.b

## age 🤇 /

#### P= permitted use A= allowed use in a PD district if approved as part of a PD Plan S=allowed with approval of special exception Blank cell = use is prohibited Agricultural Residential Districts Principal Use Category Principal Use Type Commercial Districts Industrial Special Purpose Districts Use-Specific Planned Districts Developm Standards Transitional District Districts RCE RSF- RSF- RTF RMF RMU MHP C- C- O C- C- I-L I-H COR R p p 4.2.3.E.4.a microbrewery 4.2.3.E.4.c P 4.2.3.E.4.a Restaurant s P P P 4.2.3.E.4.a Restaurant, drive-in 4.2.3.E.4.d P 4.2.3.E.4.a Restaurant, fast food p p P P Funeral and Mortuary Crematory Services Uses Funeral home or mortuary Office Uses Contractor's office PP P P P P PPP P P P P PP P P Personal Service Uses Art, music, dance, or PP martial arts studio/school P P Beauty salon or barber shop Confectionery store, ice cream, candy Dry cleaning or laundry drop-off/pick-Fortune telling establishmen P P P P Laundry, self-service Lawn care, pool, or pest control service P P Massage establishment Nail care establishment household goods repair establishment P P P Tanning salon P Tattoo or bodypiercing establishment Taxidermy Tobacco shop P P S P Vape/Hookah lounge

Table 4.2.2.C: Principal Use Table



# Page $5 \delta$

#### Table 4.2.2.C: Principal Use Table P= permitted use As allowed use in a PD district if approved as part of a PD Plan S=allowed with approval of special exception Principal Use Type Agricultural Residential Districts Principal Use Category Commercial Districts Industrial Special Purpose Districts Use-Specific Transitiona District Districts RTF RMF RMU MHP C- C- O C- C- I-L I-H N C COR R INST PR AIR PD AG RCE RSF-RSF-MU-ES 1A 18 NM GT RTE 4.2.3.E.5.a Recreation/Entertainment Arena, stadium, or Uses amphitheater Р S P P P Cinema P Country club Golf course P P Р P P P Golf driving range Nightclub S P Performance arts theater Recreation facility. indoor s 4.2.3.E.5.b Recreation facility, outdoor Retail Sales and Service Alcoholic beverage See alcoholic beverage establishments under Eating or Drinking Establishment Uses 4.2.3.E.6.a establishments 4.2.3.E.6.b Bank or other Check cashing Consumer goods establishment Drug store or PPSP Farmers' market P S P P P 4.2.3.E.6.d s s s 4.2.3.E.6.e Flea market Grocery store and P PP food market 4.2.3.E.7.a Vehicle Sales and Service Automobile service S Uses station s Car wash (enclosed) 5 5 4.2.3.E.7.b Commercial fuel depot 4.2.3.E.7.c Commercial vehicle repair and maintenance Commercial vehicle sales and rentals 4.2.3.E.7.b.1 repair and Personal vehicle sales 4.2.3.E.7.e



# 65ege

#### Table 4.2.2.C: Principal Use Table P= permitted use A= allowed use in a PD district if approved as part of a PD Plan S=allowed with approval of special exception Principal Use Type Agricultural Residential Districts Principal Use Category Use-Specific Transitional District Districts RCE RSF- RSF- RTF RMF RMU MHP C- C- O C- C- I-L I-H 1A 1B N C COR R AG MU-ES INST PR AIR PD NM GT RTE Taxi or limousine service facilities Vehicle equipment and supplies sales shop Vehicle or trailer storage yard Vehicle towing or wrecker service Visitor Accommodation Bed & breakfast Hotel or motel Water-Related Uses Boat sales, rental, service, or repair Boat storage yard Waterfront fuel sales s PP Extraction Uses Surface mining 4.2.3.F.1 4.2.3.F.2.a 4.2.3.F.1 Industrial Service Uses Building, heating/air plumbing, or electrical contractor's storage yard Dry-cleaning, laundry, 4.2.3.F.3.a plant Educational, scientific, 4.2.3.F.1 or industrial research and development 4.2.3.F.1 Fuel oil or bottled gas distribution 4.2.3.F.1 Fuel oil storage 4.2.3.F.1 General industrial services (enclosed) S Heavy equipment servicing or storage



Machine shop

4.2.3.F.1

#### Table 4.2.2.C: Principal Use Table P= permitted use A= allowed use in a PD district if approved as part of a PD Plan S=allowed with approval of special exception Blank cell = use is prohibited Commercial Districts Industrial Special Purpose Districts Principal Use Category Principal Use Type Agricultural Residential Districts Planned Use-Specific Developmen Standards Transitional District Districts RCE RSF- RSF- RTF RMF RMU MHP C- C- O C- C- I-L I-H MU-AG NM GT RTE Metal-working, welding, plumbing, or pipe fitting Repair of scientific or 4.2.3.F.1 professional instrument 4.2.3.F.1 Manufacturing and Asphalt plant Production Uses 4.2.3.F.1 Brewery or distillery P 4.2.3.F.1 Concrete batching 4.2.3.F.1 beverage bottling Manufacturing, 4.2.3.F.1 assembly, or fabrication, heavy 4.2.3.F.1 Manufacturing. 4.2.3.F.4.a assembly, or fabrication, light Warehouse and Freight S P 4.2.3.F.1 Consolidated storage Movement Uses (self-service storage) Moving and storage Outdoor storage (as a s s principal use) 4.2.3.F.5.a 4.2.3.F.1 Warehouse distribution 423F1 Warehouse, storage Р P 4.2.3.F.1 Waste-Related Uses Composting facility P 4.2.3.F.1 Incinerator 4.2.3.F.1 Land clearing debris disposal facility 4.2.3.F.1 Recovered materials 4.2.3.F.6.b processing facility Recycling drop-off 4.2.3.F.1 4.2.3.F.6.a 4.2.3.F.1 facility Solid waste transfer 4.2.3.F.1 station 4.2.3.F.6.c PP Wholesale Uses Showroom, wholesale 423F1 p 4.2.3.F.1 Other wholesale use



## SUBJECT'S COUNTY ASSESSMENT DATA

## Property Record - 09-21-28-1976-00-130

Orange County Property Appraiser • http://www.ocpafl.org

## Property Summary as of 03/10/2021

Property Name

203 W 1St St

Names

Faircloth Family LTD

Municipality

APK - Apopka Property Use

4800 - Ind Warehouse

Mailing Address

Po Box 1300 Apopka, FL 32704-1300

Physical Address

203 W 1St St Apopka, FL 32703



QR Code For Mobile Phone



282109197600130 04/03/2006





282109197600130 04/03/2006



## Value and Taxes

#### Historical Value and Tax Benefits

Tax Year Values	Land	I	Building(s)		Feature(s)	Market Value	Assessed Value
2020 MKT	\$371,439	+	\$522,085	+	\$18,806 =	\$912,330 (7.9%)	\$912,330 (7.9%)
2019 V MKT	\$364,108	+	\$462,789	+	\$18,806 =	\$845,703 (2.1%)	\$845,703 (2.5%)
2018 V MKT	\$347,003	+	\$462,326	+	\$18,806 =	\$828,135 (10%)	\$825,002 (10%)
2017 MKT	\$315,235	+	\$408,975	+	\$25,792 =	\$750,002	\$750,002

Tax Year Benefits	Tax Savings
2020	\$0
2019	\$0
2018 🗸 💲	\$29
2017	\$0

## 2020 Taxable Value and Certified Taxes

Taxing Authority	Assd Value	Exemption	Tax Value	Millage Rate	Taxes	%
Public Schools: By State Law (Rle)	\$912,330	\$0	\$912,330	3.6090 (-6.53%)	\$3,292.60	22 %
Public Schools: By Local Board	\$912,330	\$0	\$912,330	3.2480 (0.00%)	\$2,963.25	20 %
Orange County (General)	\$912,330	\$0	\$912,330	4.4347 (0.00%)	\$4,045.91	27 %
City Of Apopka	\$912,330	\$0	\$912,330	4.2876 (6.19%)	\$3,911.71	26 %
Library - Operating Budget	\$912,330	\$0	\$912,330	0.3748 (0.00%)	\$341.94	2 %
St Johns Water Management District	\$912,330	\$0	\$912,330	0.2287 (-5.26%)	\$208.65	1 %
-				16 1020	\$14.764.06	

## 2020 Non-Ad Valorem Assessments



Levying Authority	Assessment Description	Units	Rate	Assessment
CITY OF APOPKA	APOPKA STORM - DRAINAGE - (407)703-1731	150.00	\$1.00	\$150.00
				\$150.00

## **Property Features**

## **Property Description**

DAVIS & MITCHELLS REPLAT V/25 LOTS 3, 4, 5, 13, 14, & 15

#### **Total Land Area**

122,183 sqft (+/-) 2.80 acres (+/-) GIS Calculated

## Land

Land Use Code	Zoning	Land Units	Unit Price	Land Value	Class Un	it Price	Class Value	
4800 - Ind Warehouse	C-3	122183.98 SQUARE FEET	working	working	working		working	
Buildings								
Model Code	0/	6 - Warehouse	Subarea Descrir	ation	S.	aft V	'alue	
Model Code	01	- warenouse	Subarea Descrip	Hon	3	qit v	aiue	
Type Code	48	300 - Ind Warehouse	AOF - Avg Offi	ce	3	132 w	orking	

Building Value BAS - Base Area 8100 working... working... **Estimated New Cost** working... CAN - Canopy 1131 working... **Actual Year Built** 1962 FST - Fin Storge 2230 working... Beds 0 Baths 0.0 Floors Gross Area 14593 sqft Living Area 13462 sqft **Exterior Wall** Conc/Cindr Interior Wall Minimum

Model Code 06 - Warehouse Subarea Description Sqft BAS - Base Area Type Code 4800 - Ind Warehouse 8360 working... working... **Building Value** working... SDA - Sals Dis A 820 **Estimated New Cost** working... UST - Unf Storag working... **Actual Year Built** 1976 Beds Baths 0.0 Floors Gross Area 10441 sqft 9180 sqft Living Area **Exterior Wall** Modl.Metal Interior Wall None

#### Extra Features

Description	Date Built	Units	Unit Price	XFOB Value
6030 - Paved Asphalt	01/01/1962	21493 Unit(s)	working	working

## Sales

#### Sales History

Sale Date	Sale Amount	Instrument #	Book/Page	Deed Code	Seller(s)	Buyer(s)	Vac/Imp
06/28/2004	\$750.000	20040416719	07508 / 0848	Warranty Deed	J & P Properties Inc	Faircloth Family LTD	Improved



## 2020 RE Taxes

WEB 2020 Real Estate



Orange County Notice of Ad Valorem Taxes & Non-Ad Valorem Assessments

FAIRCLOTH FAMILY LTD PO BOX 1300 APOPKA, FL 32704-1300 Account Number: 0059187-5 Assessed 912,330 Value:

Millage Code: 5 APK

Parcel Number: 09-21-28-1976-00130 Address: 203 W 1ST ST APOPKA 32703

Exemptions:

Taxing Authority	Assessed Value	Exempt Value	Taxable Value	Millage	I	ax Levied
STATE SCHOOL LOCAL SCHOOL GEN COUNTY APOPKA LIBRARY SJWM	912,330 912,330 912,330 912,330 912,330 912,330	0 0 0 0 0 0	912,330 912,330 912,330 912,330 912,330 912,330	3,6090 3,2480 4,4347 4,2876 3748 ,2287		\$3,292.66 \$2,963.25 \$4,045.97 \$3,911.77 \$341.94 \$208.65
		NON-AD VALOR	Total Millage: EM ASSESSMENTS	16.1828	Subtotal:	\$14,764.06
Levying Authority	Phone	Amount	Levying Authority	Phone		Amount
5400 APOPKA STORMWAT	(407)703-1731	\$150.00				
					Subtotal:	\$150.00
		Combined Tot	al of Ad Valorem Taxes & Non-Ad Val	orem Accecemente		\$14,914.06

Pay Online, Opt-in to E-Billing and Print your Receipt at octaxcol.com.

Payments not received by March 31st are delinquent.

IF YOUR TAXES ARE NOT ESCROWED, PLEASE RETURN THE BOTTOM PORTION WITH YOUR PAYMENT.

0059187-5 203 W 1ST ST APOPKA 32703 09-21-28-1976-00130 DAVIS & MITCHELLS REPLAT V/25 LOTS 3, 4, 5, 13, 14, & 15 Faircloth Family

PO Box 1300 Apopka, FL 32704

ONLY PAY ONE AMOUNT				
If Paid By	Amount Due			
Nov. 30, 2020	\$14,317.50			
Dec. 31, 2020	\$14,466.64			
Jan. 31, 2021	\$14,615.78			
Feb. 28, 2021	\$14,764.92			
Mar. 31, 2021	\$14.914.06			

FAIRCLOTH FAMILY LTD PO BOX 1300 APOPKA, FL 32704-1300

PAID - DO NOT PAY

PAID 0098-00524514 \$14,466.64 12/21/2020

PO Box 545100 Orlando FL 32854-5100

WEB



2020 Real Estate











































































## **HIGHEST & BEST USE 'AS IF' VACANT**

Highest and Best Use is defined in the 14th Edition of the Appraisal of Real Estate, published by the Appraisal Institute follows:

- 1. Highest and Best Use of land is the most profitable likely use at the time of appraisal. It also may be defined as the available use and program of future utilization that produces the highest present land value.
- 2. Existing use may or may not conform to Highest and Best Use.
- 3. Highest and Best Use may compromise a combination of a profitable interim (transitional) use and a deferred, more profitable potential use.
- 4. Highest and Best Use may be limited by zoning or deed restriction.
- 5. The principal of increasing and decreasing return affirms the proper apportionment of land and improvements to achieve maximum land value.
- 6. The concept of Highest and Best Use may be extended to improved real estate for various decisions making situations but such application should not be confused with the underlying concept of Highest and Best Use of land only.
- 7. Balance and consistent use are important collateral consideration in the selection of Highest and Best use.

The preceding definition is specifically applied to the highest and best use of land as though it were vacant. When a site is improved, the improvement typically remains in use over its economic life. The discussion of highest and best use under the assumption of a vacant site should analyze what type and size improvements should be constructed when considering the basic definition and criteria. The factors that underline the highest and best use criteria will be discussed.

- 1. The subject sits on a parcel of land zoned (MU-D/ Mixed Use-Downtown). The present/existing use is legal conforming use, currently under use the property zoning classification.
- 2. As to possible uses or what could be constructed on the site, the site offers no developmental adversities. Moreover, based on our observation of surrounding development, there does not appear to be any adverse topographical condition that would preclude development with standard construction techniques. As a benefit, all utilities are to the site.
- 3. Probable use considerations include those uses that are compatible with surrounding development. Due to the nature of the area as outlined in the Neighborhood Analysis, the most likely use would be predicated upon a zoning that would reflect the intended use of a developer looking to develop the site. Due to the size of the tract, it is believed that a commercially oriented use would be the most probable use.
- 4. In order to identify a specific use that would result in the highest return to the land, a feasibility analysis would have to be conducted. This, however, is beyond the scope of the appraisal assignment. Therefore, from the preceding factors considered, the highest and best use of the subject "as if vacant" would be oriented toward usages as permitted by zoning codes.

## **CONCLUSION**

We have concluded that the highest and best use of the subject property would be the properties current use as a warehouse as currently exists.



#### HIGHEST AND BEST USE AS IMPROVED

Once a parcel of land is substantially improved, the two parts from an integrated unit, and from all practical purposes, they are inseparable. However, when the market value of the land alone if vacant and available for its highest and best use exceeds the value of the property as improved, the improvements are no longer a viable contribution to the property and a new use must be adopted. In analyzing the Highest and Best use of the subject property "as improved", several principles of real estate value must be considered. They include conformity, supply and demand, change, and balance.

- Conformity The subject's improvements continue to conform to the general developmental pattern and architectural homogeneity of the district.
- Supply and Demand Our analysis of the subject's surrounding neighborhoods tends to indicate that there is
  demand for warehousing oriented space. Although it may have to upgraded or modified to suit the new user's
  needs.
- Change This is the law of cause and effect at work. We note no changes occurring in the subjects' use or improvements obsolete.
- Balance Value is created and sustained when contrasting, or interacting elements are in a state of equilibrium. At
  present, the economic mix in the immediate area appears to be relatively harmonious. The subject, as improved,
  offers basically a large open shell structure that can be modified to suit a user's need and is potentially capable of
  competing in the current environment. Thus, balance is sustained

## **CONCLUSION**

In that the improvements have not been carried out at the site, the subject property in this study of Highest and Best Use is the principle of contribution, which states that the value of a component part of the overall property is dependent upon how much it contributes to the value as a whole.

We have concluded that the highest and best use of the subject property would be the properties current use as a warehouse property as currently exists.



#### VALUATION ANALYSIS – APPROACH TO APPRAISAL – INTRODUCTION

The appraisal process is the orderly program in which the data used to estimate the value of the subject property is acquired, classified, analyzed and presented. The scope of the assignment was to estimate the market value, based upon the highest and best legal use for the subject property, which we have concluded to be as a church, or a similar use that would benefit the present owner. Initially, the appraisal problem was defined; that is, identification of the subject, the effective date of the estimate, the property rights being appraised and the type of value sought is the basis to commence the task of the appraisal problem.

Once this was accomplished, the appraiser collected and analyzed the factors affecting the market value of the subject property. These factors included regional and neighborhood analysis, the property analysis to include physical site, and the improvement characteristics and finally the correlation of these factors into an analysis of Highest and Best Use.

This assemblage and analysis of data and subsequent estimation of Highest and Best Use provide parameters enabling the selection of market date to use in estimating the market value of the subject property. In assignments to estimate market value, the goal of the valuation process is a well-supported value conclusion that reflects the appraiser's study of all factors that influence the market value of the property being appraised.

To achieve this goal, an appraiser studies a property from three different viewpoints, which correspond to the three traditional approaches to value. Each of the three traditional approaches to value will be considered in the case of the subject property. These are: The Cost Approach, The Market Comparison, or Sales Comparison Approach, and the Income Approach. The indications of each of these approaches will then be correlated into a final value estimate.

- 1. The current cost or reproducing or replacing the improvement, minus the loss in value from deprecation, plus the land value is: The Cost Approach.
- 2. The value indicated by the recent sales of comparable properties in the market is: The Market Comparison Approach.
- 3. The value of a property's earning power based on the capitalization of its income: The Income Approach.

The three approaches to value are interrelated; each involves the gathering and analysis of sales, cost, and income data that pertain to the property being appraised. From the approaches applied, the appraiser derives separate indication of value for the property being appraised. Although the approaches are interrelated, the property type and use will determine which approach, or approaches are the most appropriate.

One or more of the approaches may not be applicable to a specific assignment or may be less significant due to the nature of the property, the decisions of the client, or the data available. Based upon subject condition as of effective date of report, the Cost and Income approaches were not considered relevant or applicable method of estimating the current market value of the subject property

Appraisal practice necessitates the use of one or more approaches to value, which provide value indications used to develop a final value conclusion. These approaches include the Cost Approach, the Income Approach, and the Sales Comparison Approach. The approach or approaches to be used within this appraisal are determined by the appraiser based upon the characteristics of the property. The appraiser(s) have determined that the following approach to value will be used to develop the value conclusion for this appraisal: Sales Comparison Approach.

## APPROACHES TO VALUE

In this assignment, the appraiser will estimate subject's value by the Direct Sales Comparison Approach.



#### DIRECT SALES COMPARISON APPROACH

The sales comparison approach is a process in which a value estimate is obtained by analyzing and adjusting sales of properties similar to the subject. The comparative analysis in this approach focuses on differences in property rights transferred vs. Appraised, financing terms, conditions of sale, market conditions at the time of sale, location and physical characteristics.

The concept of anticipation and change, together with the principles of supply and demand, substitution, balance and externalities, are basic to the sales comparison approach. Investors buy properties with the anticipation of receiving future benefits and take into consideration the effect of changes in income, the economy and other factors affecting the value of properties.

Supply and demand determine prices since increased demand for a property type tends to increase its price and vice-versa. The principle of balance is reflected in the fact that the forces of supply and demand move toward equilibrium, or balance, in the market. Positive and negative externalities influence all types of properties and their values.

The sales comparison approach is applicable to all property types and interest when there are sufficient, reliable transactions to indicate value patterns or trends in the market. When data is available, this is the most direct and systematic approach to estimate value.

A general outline of the sales comparison approach follows:

Research the market to obtain information on sales transactions, listing, and offers to purchase and sell properties that are similar to subject in terms of property type, date of sale, size, location, etc.

Verify the information by confirming that the data is factually accurate and that the transactions reflect arm's-length market considerations.

Select relevant units of comparison and develop a comparative analysis for each unit.

Compare the sale properties with the subject using the elements of comparison and adjust the sale price of each comparable appropriately to the subject.

The sales are analyzed based on price per square foot. As the comparable have a wide range of land to building ratios, they will be analyzed on a sale price per square foot of improvements only.

Reconcile the various indications estimated from the analysis of the comparable into a single value indication or a range of values for improvements then adding land value (obtained separately) will determine the value thru this approach

To develop a value indication via the Direct Sales Comparison Approach the appraisers have located six comparable sales demonstrating similarities to the subject property. These properties are listed below in summary format, a unit sales price has been determined, it has further been adjusted and a final value indicator has been selected based upon these sales

The unit of comparison is (\$/Room).

•



Parcel ID #:	24-21-28-2853-00-090
Address:	2023 APEX CT, APOPKA, FL 32703
Owner:	LINDLEY FOODS FL LLC
Legal Description:	424 INDUSTRIAL PARK PHASE 1 24/131 LOTS 9 & 10
CIN:	20200682965
Sale Date:	12/12/2020
Land Size:	121,371 SF
Building Size:	25,686 SF
Sales Price:	\$1,945,000
Price Per SF:	\$75.72
Prior Sales:	None in prior year



Parcel ID #:	09-21-28-1664-00-060
Address:	531 COOPER INDUSTRIAL PKWY, APOPKA, FL 32703
Owner:	JKMP REALTY LLC
Legal Description:	COOPER INDUSTRIAL CENTER 69/52 LOT 6 & W 35 FT
	OF LOT 1
CIN:	20190461362
Sale Date:	07/22/2019
Land Size:	37,872 SF
Building Size:	15,112 SF
Sales Price:	\$1,475,000
Price Per SF:	\$97.60
Prior Sales:	None in prior year



5314 Stratemeyer Dr, Orlando, FL 32839

Parcel ID #:	27-44-23-C2-04427.0320
Address:	2114 S ORANGE BLOSSOM TRL, APOPKA, FL 32703
Owner:	AGRICON EQUIPMENT CO OF ORLANDO, LLC
Legal Description:	HI ALTA SUB P/12 FROM N W COR OF LOT 11 BLK G
	RUN E 245.49 FT S 42 DEG E 603.67 FT FOR POB TH
	CONT S 42 DEG E 189.02 FT S 52 DEG W 685.89 FT N
	1502.12 FT N 46 DEG E 587.29 FT TO POB & ALL VAC STS
	LYING WITHIN
CIN:	20200119953
Sale Date:	08/24/2020
Land Size:	98,442 SF
Building Size:	22,950 SF
Sales Price:	\$2,000,000.
Price Per SF:	\$87.15
Prior Sales:	None in prior year



5314 Stratemeyer Dr, Orlando, FL 32839

T. 17D //	4 5 24 20 70 5 0000 0000
Parcel ID #:	16-21-29-506-0000-0030
Address:	855 SUNSHINE LN, ALTAMONTE SPRINGS, FL 32714
Owner:	A RAY TEXTILES INC
Legal Description:	LOT 3 (LESS WLY 180 FT) SUNSHINE LANE SUBD PB 25
	PG 61
CIN:	FILE#2018137893/ BOOK/PAGE: 9261/1483
Sale Date:	12/04/2018
Land Size:	61,808 SF
Building Size:	17,920 SF
Sales Price:	\$1,750,000
Price Per SF:	\$97.66
Prior Sales:	None in prior year



Sales Adjustment Grid								
Subject	Sale 1	Sale 2	Sale 3	Sale 4				
Apopka, FL 32703	Apopka, FL 32703	Apopka, FL 32703	Apopka, FL 32703	Altamonte Springs, FL 32714				
03/08/2021	Dec-20	Jul-19	Aug-20	Dec-18				
N								
22,742	25,686	15,112	22,950	17,920				
122,183	121,097	37,872	98,446	61,808				
21	38	30	71	25				
1962/1976	1999	2008	1985	1977/1982				
TBE	\$75.72	\$97.60	\$87.15	\$97.66				
Fee Simple	Fee Simple	Fee Simple	Fee Simple	Fee Simple				
Market	Market	Market	Market	Market				
As Is	0.00%	-25.00%	0.00%	0.00%				
Average	0.00%	0.00%	0.00%	0.00%				
22,742	0.00%	0.00%	0.00%	0.00%				
Average	0.00%	0.00%	0.00%	0.00%				
MU-D	-15.00%	-15.00%	-15.00%	-15.00%				
Ind/Warehouse	0.00%	0.00%	0.00%	0.00%				
Level	0.00%	0.00%	0.00%	0.00%				
Adequate	0.00%	0.00%	0.00%	0.00%				
Urban	0.00%	0.00%	0.00%	0.00%				
122,183	0.00%	0.00%	0.00%	0.00%				
	-15.00%	-40.00%	-15.00%	-15.00%				
Analysis			Indicated Value of S	ubject Property				
\$								
	Apopka, FL 32703 03/08/2021 N 22,742 122,183 21 1962/1976 TBE  Fee Simple Market As Is Average 22,742 Average MU-D Ind/Warehouse Level Adequate Urban 122,183	Subject         Sale 1           Apopka, FL 32703         Apopka, FL 32703           03/08/2021         Dec-20           N         22,742         25,686           122,183         121,097           21         38           1962/1976         1999           TBE         \$75.72           Fee Simple         Fee Simple           Market         Market           As Is         0.00%           Average         0.00%           Average         0.00%           MU-D         -15.00%           Ind/Warehouse         0.00%           Level         0.00%           Vrban         0.00%           -15.00%	Subject         Sale 1         Sale 2           Apopka, FL 32703         Apopka, FL 32703         Apopka, FL 32703           03/08/2021         Dec-20         Jul-19           22,742         25,686         15,112           122,183         121,097         37,872           21         38         30           1962/1976         1999         2008           TBE         \$75.72         \$97.60           Fee Simple         Fee Simple         Fee Simple           Market         Market         Market           Average         0.00%         -25.00%           Average         0.00%         0.00%           Average         0.00%         0.00%           MU-D         -15.00%         -15.00%           Ind/Warehouse         0.00%         0.00%           Level         0.00%         0.00%           Urban         0.00%         0.00%           122,183         0.00%         -40.00%	Subject         Sale 1         Sale 2         Sale 3           Apopka, FL 32703         Apopka, FL 32703         Apopka, FL 32703         Apopka, FL 32703           03/08/2021         Dec-20         Jul-19         Aug-20           22,742         25,686         15,112         22,950           122,183         121,097         37,872         98,446           21         38         30         71           1962/1976         1999         2008         1985           TBE         \$75.72         \$97.60         \$87.15           Fee Simple         Fee Simple         Fee Simple           Market         Market         Market         Market           Average         0.00%         0.00%         0.00%           Average         0.00%         0.00%         0.00%           MU-D         -15.00%         -15.00%         -15.00%           Ind/Warehouse         0.00%         0.00%         0.00%           Level         0.00%         0.00%         0.00%           Urban         0.00%         0.00%         0.00%           122,183         0.00%         0.00%         -15.00%           -15.00%         -15.00%         -15.00%				

So, this report is based upon the Actual Use-Warehouse closed comparable sales within Orange County, FL are the one included and analyzed to arrive at an Opinion of Value as of effective date of report:

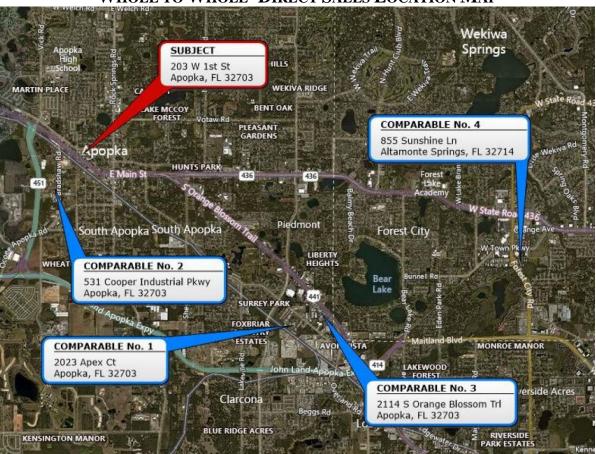
## **DOLLARS**

## AS OF MARCH 08, 2021 - EFFECTIVE DATE

**Reconciliation:** The adjustment grid presented has the relevant characteristics that drive the real estate prices. The adjustments are established in a Quantitative and/or Qualitative fashion. The Qualitative adjustments are applied to the price per square foot for each of the comparable sales. The adjustments are applied in Inferior (+), Superior (-) or Equal (=) manor. For example, a positive adjustment implies that a comparable is inferior when compared to the subject. Although the comparable sales maybe distant they are within the county and considered good indicators of the subject's opinion of market value. Equal reliance was given to the sales about the estimated price per room. The comparable sales may be dated, no time adjustment was adequate, since the sales were negotiated in similar market conditions. The appraiser made a diligent effort to secure similar comparable sales as the subject regarding size, age, zoning and use. The sales selected are considered similar and were considered among the best available during the time period. Adjustments granted: Superior on CS#2; Zoning Superior on all comps.



## WHOLE TO WHOLE- DIRECT SALES LOCATION MAP



#### INCOME APPROACH TO VALUE

The Income Approach to Value deals with the present worth of future benefits. This is measured by the net income, which a fully informed purchaser is warranted in assuming the property will produce during its remaining useful life. After comparison with investments of similar types and class, this net income is capitalized into a value estimate. Several analyses are necessary before a value estimate may be projected. Of prime importance is a careful scrutiny of the potential income stream. The appraiser must concern himself with three significant factors that pertain to the subject's income. These are the quantity, quality and durability of the income.

In the first instance, it must be determined whether the actual rent is proper or is similar space currently being rented for a higher or lower amount. The prudent purchaser certainly would be dubious of a high rent, which had no justification and in the same light he would be apprehensive of a rent well below that received for comparable properties. This comparison will lead the appraiser to a final conclusion, which enables him to ascribe a proper economic rent to the property under appraisal.

The quality of the subject's income stream is the second major item of concern to the typical purchaser. The more reliable and solvent the tenant, the less the risk involved. This factor has a direct relationship to the rate of return, which the investor requires.

The third element, durability, requires that the appraiser analyze the terms of tenancy involved. He must determine how secure the income is. Is it of a short-term nature, or is it secured by a long-term lease? He must arrive at whether the income shall retain the characteristics of annuity or will it decline as the property and area decline.

Once a proper economic rent is ascribed to the property under appraisal, careful weight must be given to the normal expenses incurred by the owner of similar properties. This requires an extensive market analysis and the execution of sound judgment on the part of the appraiser. Subtracting proper expense items from the Gross Income estimate results in a Net Income, which the property can be expected to produce.

This net income may then be capitalized into a value estimate by applying a capitalization rate, which expresses the normal return requirements of the typical prudent buyer. This rate or factor is directly related to the quality and durability of the income stream.

Briefly, it varies up or down based on the tenant's responsibility and the length of time during which the income flow is considered reasonably certain. The above analytical process has been applied to the subject property with the following resulting market comparisons, analyses and conclusion.

The Dictionary of Real Estate Appraisal, published by the Appraisal Institute, 5<sup>th</sup> edition defines the income approach as follows: "A set of procedures through which an appraiser derives a value indication for an income-producing property by converting its anticipated benefits (cash flows and reversion) into a property value. This conversion can be accomplished in two ways.

One year's income expectancy can be capitalized at market-derived capitalization rate or at a capitalization rate, which reflects a specified income pattern, return on investment and change in the value of the investment. Alternatively, the annual cash flows for the holding period can be discounted at a specified yield rate.

The subject, at present is designed for multi-tenant occupancy, as of the date of valuation. The property is presently full occupied. The value estimate is based on the capitalization of a stabilized Net Operating Income as estimated for the improvements.

The approach in each section is comprised of four steps:

- 1. Estimate the gross potential income that can be expected based on market rent levels.
- 2. Estimate the vacancy and expense deduction that can be expected.



- 3. Derive a stabilized net operating income estimate.
- 4. Capitalize the net operating income into a value indication.

The final estimates of income and expenses represent stabilized estimates that are based on mature or stabilized operations of the subject over reasonable periods of anticipated ownership. Stabilized income and expense figures are used for the following reasons:

- The property is expected to have experienced management, whereby earnings will be stabilized.
- A short –term projection of income tends to be more accurate, due to the greater degree of uncertainty typically involved with longer-term projections.
- Projection of income over a short term will produce the same total value as a longer projection, regardless of capitalization technique provided the assumptions involve the same income stream, the same rate of change in property value and the same rate of interest. Stated differently, any loss in value due to the shorter income stream will be offset by a gain in the present value of the reversion.
- Under normal circumstances, net cash flow fluctuates, irregularly, up and down, from year to year. A reasonable reliable (stabilized) net income over a short projection period can be termed as a level annuity. To stabilize income, when the projection is presumed to cover the total useful life of a structure is virtually impossible.

Two methods of capitalization are available to the appraiser in the analysis of income producing property: direct and yield capitalization. Direct capitalization is used to convert an estimate of a single year's income expectancy into an indication of value in one direct step.

Yield capitalization, on the other hand, uses the discounting procedure to convert specified annual income and future reversionary benefits to a present value on the premise of a required rate of return.



## **Orlando**

## Positive absorption exceeds deliveries pushing vacancy down and spurring rent growth

- Absorption this quarter was nearly 1.8 million square feet, the strongest quarter since 2017.
- Leasing activity in the first three quarters of 2020 has already surpassed the whole of 2019.
- Asking rates continued their march higher after a short reprieve from growth during the second quarter.

Fundamentals	Forecast
YTD net absorption	2,567,103s.f. A
Under construction	1,758,404 s.f. ▶
Total vacancy	8.5 % ▶
Sublease vacancy	87,003 s.f. 🛕
Direct asking rent	\$6.48 p.s.f. ▶
Sublease asking rent	\$7.44 p.s.f. ▼
Concessions	Stable ▶

First Quarter 2020 Industrial Market Snapshot

## **Florida**



## Statistical Summary by Metro Area

Market	Total inventory (RSF)	Direct Vacant SF	Sublet Vacant SF	% Occupied	% Direct Vacant	% Sublet Vacant	% Overall Vacant	Under Construction (SF)	YTD Net Absorption (SF)	Average Asking Rate (\$/SF NNN)
Orlando	117,245,652	8,979,410	314,470	92.34%	7.66%	0.27%	7.93%	3,709,424	1,189,318	\$6.62
Bulk Distribution	40,937,437	4,138,407	168,000	89.89%	10.11%	0.41%	10.52%	1,630,936	894,007	\$5.42
Flex	14,116,739	808,399	17,158	94.27%	5.73%	0.12%	5.85%	0	49,396	\$10.93
Manufacturing	6,321,623	108,000	0	98.29%	1.71%	0.00%	1.71%	0	12,522	\$4.50
Warehouse/Distribution	55,869,853	3,924,604	129,312	92.98%	7.02%	0.23%	7.25%	2,078,488	233,393	\$7.06

CoStar analysis

## **MARKET AT SALE**

Vacancy Rates	2020 Q4
Subject Property	0.0%
Submarket 1-3	5.3%
Market Overall	5.1%
Market Rent Per Area	
Submarket 1-3	\$8.94/SF
Market Overall	\$9.08/SF



## **MARKET AT SALE**

Vacancy Rates	2020 Q3
Subject Property	0.0%
Submarket 1-3	7.8%
Market Overall	5.9%
Market Rent Per Area	
Submarket 1-3	\$8.84/SF
Market Overall	\$8.96/SF
MARKET AT SALE	
Vacancy Rates	2019 Q3
Subject Property	0.0%
Submarket 1-2	3.2%
Market Overall	5.5%
Market Rent Per Area	
Submarket 1-2	\$8.88/SF
Market Overall	\$8.47/SF

## **Operating Expenses**

Real Estate Taxes: Based on actual property taxes.

Insurance: Based on \$0.75/sf

Repairs: 2.5% PGI

Management/Administrative: 3.0% PGI

Reserve: Based on \$0.50/sf

Realt <b>y</b> R			STOR S			Quarter 2 ITS	020		
		Per SI	F		Per Ur	nit		% of E	GI
Property Type	Min.	Max.	Typical	Min.	Max.	Typical	Min.	Max.	Typical
Apartments				\$165	\$415	\$385			
Golf				\$1,295	\$7,600	\$3,504	2.0%	4.5%	3.2%
Health Care/Senior Housing				\$265	\$725	\$405			
Industrial	\$0.25	\$0.75	\$0.50						
Lodging							4.0%	8.5%	4.6%
Mobile Home/RV Park				\$30	\$305	\$169	2.0%	5.5%	4.2%
Office	\$0.32	\$0.85	\$0.61						
Restaurants							2.0%	5.5%	3.2%
Retail	\$0.32	\$1.00	\$0.65						
Self-Storage	\$0.28	\$0.70	\$0.61	\$30	\$205	\$129			
Special Purpose	\$0.25	\$1.10	\$0.73						



## OVERALL CAPITALIZATION RATE ESTIMATION

Three methods will be used to estimate the overall capitalization rate:

- Deb Coverage Ratio (DCR)
- Band of Investment
- Market Transactions

A capitalization rate is the overall or non-financed return on a real estate investment, akin to the return on total assets in accounting terms. A cap rate is calculated as a mathematical relationship between net operating income and an asset's value. Most commonly cap rates are extracted from transactions of buyers and sellers competing in a marketplace; but they are related to the current state of capital markets as well as the future growth outlook.

Cap rate quantification began with Ellwood, who is credited with developing financial valuation models at a time when appraisers commonly were using physical residual techniques such as land and buildings. In 1959, Ellwood published "Ellwood Tables for Real Estate Appraising and Financing," which showed that by analyzing market mortgage terms and equity yields for a particular property, an appraiser could identify a suitable cap rate and thus property value. This valuation technique became known as mortgage-equity analysis. Ellwood's method allowed appraisers to incorporate and explain financing's impact on value.

#### **Akerson Format**

Loan ratio (M) x annual constant (RM)

- + Equity ratio (1-M) x equity yield rate (YE)
- Loan ratio (M) x % paid off in projection period (P) x 1/Sn
- = Basic rate (r)
- + Depreciation or gain x 1/Sn
- = Overall cap rate (RO)



## **Band of** Investment

Few purchasers or investors have the cash on hand to purchase a commercial building. Or, they may just want to enjoy the effects of positive leverage. As a result, most of the money is often borrowed from a bank or other lender. The rest will be paid out of the investors pocket. The bank expects the borrowed money to be paid back over time. Their reward will be the interest paid on the borrowed funds. The investor also expects to be rewarded. Their reward will be the money that remains after paying that debt.

Thus, there are two components to most commercial property investments: a debt component and an equity component.

Here's the math behind the concept:

Debt Component % Plus: Equity Component %

Equals: Overall Capitalization Rate %

## **Debt Service Coverage Ratio**

The debt-service coverage ratio applies to corporate, government, and personal finance. In the context of corporate finance, the debt-service coverage ratio (DSCR) is a measurement of a firm's available cash flow to pay current debt obligations. The DSCR shows investors whether a company has enough income to pay its debts. In the context of government finance, the DSCR is the amount of export earnings needed by a country to meet annual interest and principal payments on its external debt. In the context of personal finance, it is a ratio used by bank loan officers to determine income property loans.

DSCR Total Debt Service Net Operating Income

where:

Net Operating Income=Revenue-COE COE=Certain operating expenses Total Debt Service=Current debt obligations

## **Lending Survey Parameters**

The following national survey provides the low, high and average range for lending and equity parameters most closely resembling the subject property profile, as well as overall rates.

			<u></u>					
RealtyR	ates.com	INVESTORS	SURYEY - 4th	Quar	ter 2020°			
INDUSTR	INDUSTRIAL - VAREHOUSES & DISTRIBUTION CENTERS							
Item	Input						OAR	
Minimum						·		
Spread Over 10-Year Treasury	1.45%	DCR Techn	ique	1.15	0.037293	0.80	3.43	
Debt Coverage Ratio	1.15	Band of Inv	estment Tec	hnique	•			
Interest Rate	2.15%	Mortgage		80%	0.037293	0.029835		
Amortization	40	Equity		20%	0.071709	0.014342		
Mortgage Constant	0.037293	OAR					4.42	
Loan-to-Value Ratio	80%	Surveyed Ra	ites				4.20	
Equity Dividend Rate	7.17%							
Mazimum						·		
Spread Over 10-Year Treasury	3.60%	DCR Techn	ique	1.80	0.090577	0.60	9.78	
Debt Coverage Ratio	1.80	Band of Inv	estment Tec	hnique	•			
Interest Rate	4.30%	Mortgage		60%	0.090577	0.054346		
Amortization	15	Equity		40%	0.146961	0.058784		
Mortgage Constant	0.090577	OAR					11.31	
Loan-to-Value Ratio	60%	Surveyed Ra	ites				10.75	
Equity Dividend Rate	14.70%							
Average								
Spread Over 10-Year Treasury	2.53%	DCR Techn	ique	1.34	0.054887	0.70	5.13	
Debt Coverage Ratio	1.34	Band of Inv	estment Tec	hnique	•			
Interest Rate	3.23%	Mortgage		70%	0.054887	0.038421		
Amortization	28	Equity		30%	0.105572	0.031672		
Mortgage Constant	0.054887	OAR					7.01	
Loan-to-Value Ratio	70%	Surveyed Ra	ites				7.41	
Equity Dividend Rate	10.56%							

## **Equity Capitalization Rate**

The equity capitalization rate (ECR) is the capitalization rate that reflects the relationship between the income of the property and the equity of the investor. It is an important property investment metric because it measures the tangible cash return in the investor's money at the time of acquisition.

The equity of the investor is actually the **investor's own funds** contributed towards the acquisition cost of the property. If no debt capital (loan) is used to finance the acquisition of the property, then the investor's equity will be the full acquisition cost. Otherwise, the investor's equity will be the property acquisition cost minus the loan amount. The equity capitalization rate is also referred to as the **cash-on-cash rate**, **cash-flow rate**, **or equity dividend rate**. The formula for estimating the equity capitalization rate (ECR) is the following:

ECR = <u>Before Tax Cash Flow (BTCF)</u> / Investor Equity where:

**BTCF** = Net Operating Income (NOI) – Debt Service

**Investor Equity** = Acquisition Price – Loan Amount

The ECR enters also the estimation of **market cap rates** using the band-of-investment technique and represents the return on equity demanded by the investor.

RealtyRates.com INVESTOR SUR <sup>t</sup> EQUITY DIVIDEND		Quarte	2020
Property Type	Min.	Maz.	Avg.
Industrial	7.17%	15.90%	Tn. /2.
Ware house/Distribution	7.17%	14.70%	10.56%
R&D∤Flex	7.37%	15.90%	11.21%
Climate Controlled/Manufacturing	7.27%	15.30%	10.88%



## **Current Permanent Financing Parameters**

Interest rates quoted by commercial lenders fluctuate on a daily basis and are available on both a fixed and an adjustable-rate schedule.

			RealtyRa	ates.co		FOR SURVE		Quarter 2020			
	Apt.	Golf	Health Senior Housing	Ind.	Lodging	RY/Camp Mfg Hsg		Restaurant	Retail	Self Storage	Special Purpose
Spread Ov	er Bas	e**									
Minimim	1.36%	1.56%	1.72%	1.45%	1.55%	1.07%	1.36%	2.36%	1.40%	1.40%	2.00%
Maximum	6.23%	11.90%	6.98%	6.10%	11.30%	8.78%	5.98%	11.30%	7.23%	6.45%	13.19%
Average	3.07%	5.82%	3.73%	3.44%	4.11%	4.34%	3.17%	5.21%	3.59%	4.53%	5.56%
Interest R	ate										
Minimim	2.06%	2.26%		2.15%	2.25%	1.77%	2.06%	3.06%	2.10%	2.10%	2.70%
Maximum	6.93%	12.60%	7.88%	6.80%	12.00%	9.48%	6.68%	12.00%	7.93%	7.15%	13.89%
Average	3.77%	6.52%	4.43%	4.14%	4.81%	5.04%	3.87%	5.91%	4.29%	5.23%	6.26%
Debt Cove	erage R	atio			3000000						
Minimim	1.10	1.20	1.10	1.15	1.00	1.10	1.15	1.10	1.05	1.15	1.15
Maximum	1.86	2.15	2.25	2.05	2.85	2.05	2.15	2.15	2.15	2.50	2.15
Average	1.43	1.56	1.51	1.47	1.54	1.36	1.65	1.59	1.39	1.53	1.70
Loan-to-V	alue Ra	itio									
Minimim	55%	50%	50%	50%	50%	50%	50%	50%	50%	50%	50%
Maximum	90%	80%	90%	80%	80%	80%	80%	80%	80%	80%	80%
Average	73%	67%	71%	70%	67%	70%	68%	66%	70%	70%	66%
Amortizat	ion (Yr	5.)									
Minimim	15	15	15	15	15	15	15	15	15	40	15
Maximum	40	40	40	40	40	40	40	30	40	15	40
Average	26	23	26	25	23	26	30	23	25	28	23
Term (Yrs	.]										
Minimim	3	5	3	3	5	5	3	3	3	3	
Maximum	40	30	25	30	30	30	30	15	10	10	20
			50.000	11,46	7.80	9.15	8.00	7.45	6.20	6.10	7.85

## **Conclusion of Current Lending Parameters**

Based on the surveys and analysis above, the following parameters are used to estimate an overall rate by DCR and Band of Investments Method.

	Low	High	Average	Estimate
Debt Coverage Ratio	1.15	2.05	1.49	1.49
(DCR)				
Mortgage Interest	2.15	6.80	4.14	4.14
Rate (I)				
Mortgage Terms	15	40	25	25
(Yrs)				
Mortgage Constant	0.037293	0.090577	0.054887	0.054887
(RM)				
Loan-to-Value Ratio	80%	60%	70%	70%
(LTV)				
Equity Capitalization	7.17	14.70	10.56	10.56
Rate (RE)				

## **Estimates of an Overall Cap Rate**

## **DCR and Mortgage-Equity Capitalization Rate Calculation**

## Overall Cap Rate by Debt Coverage Ratio

Debt Coverage Ratio x LTV x Mortgage Constant= Overall Capitalization Rate

DCR(1.49) x LTV (70%) x RM (0.054887)= 5.72 % SAY (5.70%)

## Overall Cap Rate by Band of Investment

Capital x	Ratio x	Rate =	Weighted Rate
Mortgage (VM)	70%	0.054887 =	0.038421
Equity (VE)	30%	0.105572 =	0.031672
• • • •			$\overline{0.070093}$
		Rounded 7 01	%



## 1 | COMMERCIAL SALES

Risk Premium (Cap Rate Less 10-year T-Bond) Trending Down But Still Elevated vs. Pre-Pandemic Level

The risk premium has slightly trended down to 6% in the fourth quarter, but the risk premium is still elevated compared to the 4.5% risk premium prior to the pandemic. The risk premium (going-in cap rate less 10-year T-bond) started rising in 2018 (recall talk of recession, US-China trade war) through the second quarter of 2020, at 6.2%.

REALTORS® reported Apartment class A acquisitions had the lowest going-in cap rate (or lowest risk) among commercial assets, at 5.4%.

Hotel/hospitality, retail, and office Class B had going-in cap rates of over 7%.

Cap Rates in 2020 Q4	
Office: Class A	6.5
Office: Class B/C	7.5
Industrial: Warehouse	6.5
Industrial: Flex	6.7
Retail: Strip center	7.0
Retail: Mall	7.4
Retail: Free-standing	6.9
Apartment: Class A	5.4
Apartment: Class B/C	6.2
Hotel/Hospitality	7.5
Senior housing	6.4
Land	6.5
Source: 2020 Q4 NAR CRE Market Survey	

							F						URVEY				0-							
												DELIVER DELIVER				E.5								
	Apts		Golf		Health care Senior Housing						MH/RV Park		tegory Indice		Retail		Restaurant		Self Storage		Special Purpose		Veighted* Composite Indices	
		BP		BP		BP		BP		BP		BP		BP		BP		BP		BP		BP		BP
Year	Rate	Chg	Rate	Chg	Rate	Chg	Rate	Chg	Rate	Chg	Rate	Chg	Rate	Chg	Rate	Chg	Rate	Chg	Rate	Chg	Rate	Chg	Rate	Chg
2020	7.47	-45	11.00	-56			8.27	-45	9.34	-53	8.57	-51	8.09	-45	8.53	-40	10.75	-44	8.86	-54	10.84	-36	8.69	-46
3rd Qtr	7.37	13	10.82	3				-4	9.23	12	8.38	-2	8.00	19	8.39	7	10.63	8	8.70	-1		19		-
2nd Qtr	7.24	-33	10.79	-39	7.86	-42		-29	9.11	-34	8.39	-37	7.81	-37	8.32	-35	10.55	-33	8.71	-31	10.61	-26	8.48	
1st Qtr	7.57	-10	11.18	-14	8.28	-10	4111	-6	9.45	-10	8.76	-8	8.18	-12	8.67	-4	10.01	-16	9.02	-17	10.88	-9		_
2019	7.92	-50	11.56	-47	8.58	-44		-47	9.86	-66	9.08	-48	8.54	-50	8.93	-45	11.20	-37	9.40	-46	11.20	-45		-
2018	8.42	26	12.02	30	9.01	14		23	10.53	25	9.56	30	9.04	10	9.38	20	11.57	15	9.86	29	11.64	40		22
2017	8.16	4	11.73	-2	8.87	-6	8.96	-12	10.28	5	9.26	- 11	8.94	-22	9.19	-8	11.42	-15	9.57	-9	11.25	4	9.42	-6
2016	8.13	-2	11.75	6		12	9.08	15	10.22	0	9.15	15	9.16	16	9.27	12	11.57	-10	9.67	14	11.21	10		-
2015	8.15	-9	11.69	-14	8.80	-9	8.93	-10	10.22	-20	8.99	-18	9.00	-6	9.15	-11	11.66	-13	9.52	-22	11.11	-12	9.40	
2014	8.24	-15	11.83	-9	8.89	-1	9.03	-4	10.43	-17	9.17	-5	9.06	-22	9.26	15	11.79	-6	9.75	-20	11.24	14	9.52	-
2013	8.39	14	11.92	-14	8.90	5		-2	10.60	3	9.22	14	9.28	-19	9.11	-4	11.86	9	9.95	-24	11.10	1	9.58	-
2012	8.25	-35	12.07	6	8.85	-36	9.09	-40	10.57	-24	9.08	-39	9.47	3	9.15	-13	11.77	6	10.19	-49	11.09	-4	9.60	-
2011	8.60	-29	12.00	-22	9.21	-40	9.49	-11	10.81	-24	9.48	-8	9.44	-10	9.28	-26	11.70	-14	10.69	-3	11.12	-17	9.81	-19
2010	8.89	4	12.22	5	9.62	15	9.60	12	11.05	7	9.55	22	9.54	16	9.54	25	11.84	12	10.72	21	11.30	0	10.00	
2009	8.85	8	12.17	16	9.47	10	9.48	10	10.98	-7	9.33	1	9.38	29	9.29	20	11.72	15	10.50	37	11.30	8	9.87	14
2008	8.77	-4	12.01	29	9.37	-16	9.38	-14	11.05	56	9.32	-5	9.09	-16	9.09	-11	11.57	-28	10.13	20	11.22	-7	9.74	-1
2007	8.81	-45	11.72	-21	9.53	-65	9.52	-25	10.49	-28	9.37	-26	9.25	-47	9.20	-12	11.85	61	9.93	-38	11.29	-24	9.75	-28
2006	9.26	12	11.93	47	10.18	15	9.77	35	10.77	27	9.63	41	9.72	26	9.32	30	11.24	18	10.31	27	11.53	9	10.03	26
2005	9.14	14	11.46	80	10.03	-16	9.42	-30	10.50	-21	9.22	19	9.46	6	9.02	16	11.06	5	10.04	13	11.44	-30	9.77	2
2004	9.00	-19	10.66	28	10.19	-37		19	10.71	-98	9.03	-48	9.40	-4	8.86	-19	11.01	-15	9.91	-13	11.74	-30	9.75	-19
2003	9.19	-2	10.38	-32	10.56	64	9.53	33	11.69	56	9.51	-11	9.44	1	9.05	-18	11.16	8	10.04	-53	12.04	105	9.94	12
2002	9.21	-40	10.70	18	9.92	-39	9.20	-61	11.13	26	9.62	-60	9.43	-35	9.23	-62	11.08	-3	10.57	-12	10.99	-177	9.82	-41
2001	9.61	64	10.52	133	10.31	90	9.81	16	10.87	98	10.22	-68	9.78	-35	9.85	-53	11.11	47	10.69	13	12.76	32	10.23	21
2000	8.97		9.19		9.41		9.65		9.89		10.90		10.13		10.38		10.64		10.56		12.44		10.01	

\* Weighted by methodology: Band-of-Investment, DCR Technique, Sales Survey \* Further weighted by property category



## **Cap Rates Reconciliation**

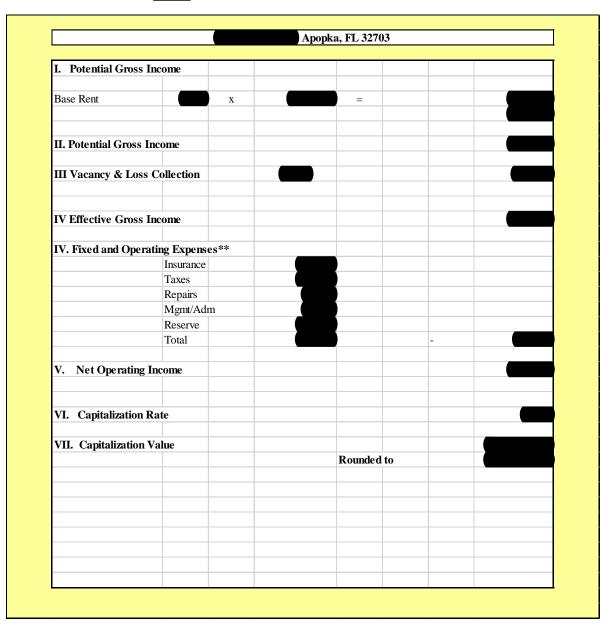
Debt Coverage Ratio 5.70%

Band of Investment 7.01%

Historical Indices 6.77% (8.27%\* FL adjusted for market profile/market position (150bp))

NAR 2020 Q4

Average Cap Rate



#### **Parameters of Value Conclusion**

An appraisal is the act or process of developing an opinion of value.

Due to the many influences that affect supply and demand and the imperfections that exist in the market, the appraisal of real estate remains an inexact science.

The appraiser's client must recognize that at any given moment in time before or after the effective date of value, the property value may be different from what the appraiser has estimated. Real estate investment has a high degree of risk and performance and success is dependent upon management, market liquidity, and all sorts of outside influences. Remember that if for any reason subsequent events (after the effective date) worldwide, national, regional, local, and neighborhood occur, the value of the property may change.

The developer, the lender, and subsequent property owners must each analyze and measure the risk as they see it, at any moment in time. The appraisal, therefore, is a judgment tool offering only a supported opinion of the present worth of anticipated benefits subject to the investment risks, measured mainly by such market data as are available at the effective date of appraisal.

The appraiser's client must further recognize that the market data, which are present in this report, are past sales that took place in a market place where tax shelter rules may have been substantially different from future rules and those probable changes could render conclusions of a comparable sales study invalid.

In conclusion, however, while an appraisal cannot be guaranteed or absolutely proven, if the opinion of value, as expressed and demonstrated, is not influenced by sentiment, sympathy, bias, personal interest, or lack of understanding, and is, in fact, a sincere effort by a competent impartial evaluator, then the conclusions so developed may properly be considered as a basis of negotiation between owner and prospective purchaser, or between lender and borrower, or between condemner and condemned.

The detailed analysis of all the pertinent facts and data, which were considered to influence the value of the subject parcel have led to following value estimates:

AS OF MARCH 08, 2021

DIRECT SALES COMPARISON APPROACH:

INCOME APPROACH:

OPINION OF VALUE

JUAN COLON-FELICIANO

CERTIFIED GENERAL APPRAISER

RZ3069

Jorge V, Canellas

**RZ3108** 

CERTIFIED GENERAL APPRAISER

#### RECONCILIATION AND CONCLUSION OF VALUE

It can be observed that all approaches to value indicate that the property appraised is worth as was indicated above. Some approaches worked in conjunction with others.

It is appropriate first to recapitulate the procedures and conclusion of each of the approaches, and then reconcile them into final estimate of market value for the subject property.

The Cost Approach to value is based on comparison, since the cost to develop a property is compared with the value of the existing property or a similarly developed property. In this approach, the appraiser estimates the cost to construct a reproduction (exact replica) of, or replacement (having similar utility with current materials and design) for, the existing structure and site improvements (including direct costs, indirect costs, and an appropriate entrepreneurial profit), and the deducts all accrued depreciation affecting the property as of the date of valuation from the total reproduction or replacement cost. When the value of the site is added to this figure, the result is an indication of value of the fee simple interest in the property.

The Direct Sales Comparison Approach identifies and measures the market reaction of typical buyers and sellers of similar and/or competitive properties.

This approach reflects the buyers' judgments about adverse economic influences, which when analyzed with adequate sales data left a narrow margin of error in estimating the market value of the subject property.

Since no two properties are exactly alike, adjustments for differences are typically necessary. As the magnitude of the adjustments increases the reliability of this approach tends to diminish.

All comparable sales were considered similar to the subject in use & marketability attributes. The prospects for error in this approach have been reduced to a minimum.

#### **Conclusion:**

In conclusion, and in recognition of the purpose of this appraisal and the type of property being appraised, equal weight was placed on the Direct Sales Comparison regarding final opinion of market value.

The "as is" current opinion of market value of the subject property, as defined herein, as of the date of the inspection which was completed is estimated to be:

AS OF DECEMBER 12, 2020

DIRECT SALES COMPARISON APPROACH:

INCOME APPROACH:

OPINION OF VALUE

JUAN COLON-FELICIANO
CERTIFIED GENERAL APP

CERTIFIED GENERAL APPRAISER

RZ3069

Jorge V, Canellas

**RZ3108** 

CERTIFIED GENERAL APPRAISER



#### **QUALIFICATIONS OF THE APPRAISER**

**Juan Colon-Feliciano**, a Florida and Puerto Rico - State Certified General Real Estate Appraiser, RZ3069, Puerto Rico Certified General Professional Appraiser 7CG, and Florida General Appraiser Instructor GA1000162. Mr. Colon-Feliciano, or "Johnny" as known to his peers, is a fully bilingual (English - Spanish) real estate appraiser with over forty (40) years of commercial and residential appraisal experience. Johnny is also licensed as a Professional Engineer (Puerto Rico) and holds a Civil Engineering (BSCE) Degree from University of Puerto Rico's prestigious Mayaguez Campus. Johnny also holds in Puerto Rico, State Certified Professional Appraiser EPA530. With offices in Florida and Puerto Rico

# Juan Colon-Feliciano, P.E.

# **Career Experience**

# **Appraisers of America, Inc**

Owner: Jorge Victor Canellas 5116 Haines Circle 32822 Orlando, Florida (January 2007 – Present)

General Certified Appraiser in charge of implementing quality control for residential, commercial appraisal reports. Performing residential-commercials-industrials-vacant land appraisals for private investor, federally related transactions, owners, banks.

#### COL-CIN Corp, dba Lu-Jean Appraisal and/or Juan Colon-Feliciano,LLC

3391 S Kirkman Rd- Unit 1220 Orlando, FL 32811 (January 2007 – Present)

Partner in charge of Residential & Commercial Departments-Marketing-Client Networking and State Certified General Appraiser fomenting USPAP, State Rules & Regulations. Quality Control-Desk & Field Review for clients in FL and PR, as well as Residential-Commercial appraisals

# **Quality Control Risk Management Group**

Suite 3, 407 Del Parque Street San Juan, PR 00912

President & Partner in charge of conducting Quality Control Process based upon FHA, RHS, FHLMC, FNMA, VA Protocols, documenting each file including management reports; Mortgage Loan Industry Manuals & Protocols; Preparing and Dictating Mortgage Loans Industry Seminars: FINCen- Anti Money Laundering, CFPB, Dodd-Frank Law Title XI & XII; Post Endorsement Reviews, GSE + Government Audit Assistance. Desktop + Field Reviews, in addition to maintain all new data, documents and regulations pertaining mortgage loan programs. Marketing and New Clientele sponsor.

## Juan M. Colon-Feliciano-PR

Owner: Juan Colon-Feliciano 2004 Celestial Los Angeles, Carolina (June1993 – Present)

As State Certified General Professional Appraiser in PR CG07 and State Certified Professional Appraiser, EPA530; in addition to PR Licensed Engineer PE#8475, I am directly involved from marketing, accounting, appraising, engineering for government eminent domain-local & federal-DEA, FBI, US Marshals (Seizure & Forfeiture) Private sector (lawyers, accountants, owners), mortgage banks, commercial banks, FHA, Conventional, MGIC, seminars. Quality Control-Mortgage Compliance-Appraisal laws, regulations, protocols, and handbooks, desktop and field review.



# **RC Appraisal Group, LLC**

Managing Partner: Juan Colon-Feliciano Suite 205 C Sweetwater Square 900 Fox Valley Drive Longwood, FL 32779 (March 2009- January 2010)

Managing Partner in charge of Residential Department-Marketing-Client Networking and State Certified General Appraiser fomenting USPAP, State Rules & Regulations. Residential, Commercial, Industrial, FHA, Conventional, Review, Eminent Domain appraisals for a wide spectrum of clientele.

#### Johnny Colon & Associates

Owner: J. Colon-Diaz 1608 San Mateo Street San Juan, PR (August 1977- June 1993)

As State Certified General Appraiser in PR CG#07 and Professional Licensed Engineer PE#8475, I was directly involved from marketing, accounting, appraising, engineering, government eminent domain, local & federal-DEA, FBI, US Marshals (Seizure & Forfeiture) Private sector (lawyers, accountants, owners), mortgage banks, commercial banks, FHA, Conventional, MGIC, seminars.

#### **Education**

Graduated from University of Puerto Rico – Mayaguez Campus, Puerto Rico BSCE (Bachelor of Science in Civil Engineering) 1977
Florida State Certified General Appraiser RZ3069 (11/30/2022)
Certified General Real Estate Appraiser CG07 (Puerto Rico) (05/31/2024)
Licensed Real Estate Appraiser EPA530 (Puerto Rico) (05/31/2024)
Florida General Appraiser Instructor GA1000162 (09/30/2021)

# <u>Designations – Memberships</u>

National Association of Appraisers – NMAA#35238769
Puerto Rico Professional Engineer - Lic.PE 8475
FHA Fee Panel Roster Appraiser - Florida -FLRZ3069
FHA Fee Panel Roster Appraiser - Puerto Rico- EPA530
National Association of Hispanic Real Estate Professionals CFL Chapter-Advisor-Education Committee
National Association of Realtors ® NRDS#261220821

Orlando Regional REALTOR ® Association (ORRA) Member No:261220821 My Florida Regional MLS (MFRMLS)

# **Appraisal Institute**

Candidate for Designation 524738

# **Appraisal Institute**

Advanced Land Valuation: Sound Solutions to Perplexing Problems (01-2018) Valuation of Conservation Easements (11-2017) Stats Graphs & Data Science (08-2018)



Business Practices & Ethics Exam Prep Seminar - State Appraiser Certification - Residential The FHA and the Appraisal Process

Residential Procedures

Residential Case Studies

**General Applications** 

Case Studies in Residential Highest and Best Use

**Basic Income Capitalization** 

Feasibility Analysis & Highest and Best Use-Non - Residential Properties

Appraisal of Retail Properties

Standards of Professional Practice - Parts A and B

### **University of Puerto Rico - Rio Piedras Campus**

Basic Principles - Real Estate Appraisal Income Producing Properties Appraisal

# **Polytechnic University**

Real Estate Lyceum Fundamental of Real Estate Principles Rural Properties Appraisals

#### **National Association of Real Estate Appraisers**

Appraisal Financing and Mathematics
Income Property Valuation
Appraisal Principles and Mathematics
Standards of Practices and Ethics
National Association of Review Appraisers & Mortgage Underwriters
Principles and Techniques of Appraisal Review

# <u>Seminars – Others</u>

**Environmental Impact Statement** 

Environmental Audits and Site Assessments in Property Transfer

**Banking Regulations** 

**Energy Auditing** 

**HUD Single Family Field Reviewers** 

The Appraiser in the Construction Process (Instituto de Evaluadores de Puerto Rico)

USPAP Ethics Part A and B (Instituto de Evaluadores de Puerto Rico)

HUD-FHA Appraiser Training (May 6, 2008)

AB#3 Course - Gold Coast School - Broward County, FL

7-Hour National USPAP Update Course (Instituto de Evaluadores de Puerto Rico)

15-Hour National USPAP Update Course (Instituto de Evaluadores de Puerto Rico)

HUD-FHA Appraiser Training-Miami Feb 2009

Al- FMMA Form 1004 MC Seminar

MBA-UAD + UCDP Business Process & Implementation 06-2011

Anti-Money Laundering -FINCen - Speaker

Consumer Financial Protection Bureau (CFPB) Laws & Regulations - Speaker

Appraisal Review-Speaker



#### IFREC Real Estate Schools - North Orlando 2010

3 Hr. Appraisal Law Update/Core Law - FREAB CE #0007470

7 Hr. Appraising 2 to 4 and Multi-Family Properties - FREAB ACE #0008729

10 Hr. Foreclosure and Short Sales: Dilemmas and Solutions - FREAB ACE #8717

3 Hour Florida Supervisor/Trainee Roles & Relationships - FREAB #0008376

7 Hr. USPAP - FREAB ACE #0006877

3 Hr. FNMA Quality Control + Mortgage Fraud Update-MBA PR

### McKissock 2012

7-Hour National USPAP 2012-2013 Update Course 01-2012 7-Hour Reviewing Appraisals 11-2012

## **Appraisal Institute**

7-Hour UAD 06-2011 7-Hour FHA & the Appraisal Process 01-2012

# Instituto de Evaluadores de PR 2012

15-Hour PR Laws & Regulations 05-2012

# Instituto de Evaluadores de PR 2016

07 Hour PR Laws & Regulations 02-2016 07-Hour National USPAP 2016-2017 @ 03-2016

#### **FHA Atlanta HOC**

7-Hour Credit/Underwriting 06-2012

7-Hour Appraiser Training 06-2012

7-Hour Appraiser Training 06-2013

7-Hour Lender Training 06-2013

7-Hour Appraiser Training 06-2015

#### McKissock FL 2014 - 11-2014

3-Hour Analyze This! Applications of Appraisal Analysis 11-2014

7-Hour Expert Witness Testimony 11-2014

3 Hour Florida Appraisal Laws & Regulations Update 11-2014

7-Hour Reviewers Checklist 11-2014

3-Hour UAD- Up Close & Personal 11-2014

7-Hour National USPAP 2014-2015 Update Equivalent 11-2014

# Calypso Continuing Education

3-Hour Mold a Growing Concern for Appraisers 07-2014



# Colegio de Ingenieros y Agrimensores de Puerto Rico

4-Hour Ética en la Ingeniería y Agrimensura 07-2016

12-Hour Crimen Cibernético-Práctica Ingeniería Forense 08-2016

12-Hour Introducción al Manual Seguridad de Carreteras – Edición 2010 08-2016

4-Hour Jacinto de Aqua en Ecosistemas Acuáticos y sus Métodos de Control 08-2016

12-Hour Principios Práctica de la Ingeniería Forense 09-2016

#### McKissock FL 2016 - 11-2016

3 Hour Florida Appraisal Laws & Regulations Update 11-2016

7-Hour Avoiding Mortgage Fraud For Appraisers

7-Hour Managing Appraisal Liability

7-Hour Residential Appraisal Review & USPAP Compliance

#### McKissock FL 2018

3 Hour Florida Appraisal Laws & Regulations Update (2018)

7-Hour National USPAP Update (2018-2019)

#### National Association of Realtors ® 2018

2.5 Hour Code of Ethics Course

### My Florida Regional MLS 2018

MLS Basic

MLS Compliance 101

MLS Adding & Editing Listings

#### McKissock FL 2020

7-Hour National USPAP Update (2020-2021)

- 3 Hour Florida Appraisal Laws & Regulations Update (2020)
- 3 Hour Appraising Condominium Units
- 3 Hour Diversify your Appraisal Practice with Estate Appraisals
- 3 Hour Documenting the Appraiser's
- 7 Hour Evaluating Today's Residential Appraisal: Reliable Review
- 3 Hour That's a Violation: Appraisal Standards in the Real World
- 4 Hour The Appraisal of 2-4 Unit Properties



# Florida State Certified General Appraiser



# **Civil Engineering Bachelor's Degree University of PR – Mayaguez Campus**

AUCTORIBUS • PROFESSORIBUS • QUIBUS • HOC • MUNUS COMMISSUM • EST • CONCILIUM • GUBERNATIONIS

# Universitatis - Portoricensis

Juan Al. Colon Feliciano

AD • GRADUM

Baccalaurei Scientiarum Curatoris Civilis

ADMISERE • EIQUE • OMNIA • JURA • HONORES • PRIVILEGIA • AD • HUNC • GRADUM PERTINENTIA • CONCESSERE.

IN • CUIUS • REI • TESTIMONIUM • NOS • HUIUS • UNIVERSITATIS • RITE • CONSTITUTI MAGISTRATUS • HUIC • DIPLOMATI • NOMINA • NOSTRA • SUBSCRIPSIMUS • ET • SIGILLUM NOSTRAE • UNIVERSITATIS • SIGILLUMQUE • AEDIUM • APPONI • CURAVIMUS. DATUM • IN • URBE • MAYAGÜEZ • PUERTO • RICO • DIE • VICESIMO • NUNO • MENSIS • MAII ANNO • DOMINI • MCMLXXVII.



Jonge ( fairely hos.







# Puerto Rico Certified General Professional Appraiser



Gobierno de Puerto Rico Government of Puerto Rico

#### DEPARTAMENTO DE ESTADO

Department of State

Secretaría Auxiliar de Servicios y Juntas Examinadoras Office of the Assistant Secretary of State for Services and Examining Boards

La Junta Examinadora de Evaluadores Profesionales de Bienes Raíces

The Examining Board of Real Estate Appraisers

por la presente certifica que

#### Juan M. Colón Feliciano

por haber cumplido todos los requisitos de Ley, ha sido inscrito en el Registro de esta Junta como having met all the requirements of law, has been registered as:

#### Evaluador Profesional Certificación General

Certified General Professional Appraiser

En testimonio de lo cual se expide este certificado para autorizar el ejercicio de dicha profesión bajo el sello de la Junta Examinadora.

In testimony whereof, this certificate is issued to authorize the practice of this profession, under the seal of the Examining Board.

En San Juan, Puerto Rico, hoy 27 de mayo de 2020 In San Juan, Puerto Rico, on May 27, 2020.

Número de Licencia: 7CG License Number: 7CG

Efectividad: 01 de junio de 2020 al 31 de mayo de 2024 Valid: June 01, 2020 to May 31, 2024

Vencimiento: 31 de mayo de 2024 Expires: May 31, 2024



100

(Board President)

Marianne E. Cortina Aldebol Secretaria Auxiliar



# Puerto Rico State Licensed Professional Appraiser



Gobierno de Puerto Rico Government of Puerto Rico

#### DEPARTAMENTO DE ESTADO

Department of State

Secretaría Auxiliar de Servicios y Juntas Examinadoras Office of the Assistant Secretary of State for Services and Examining Boards

La Junta Examinadora de Evaluadores Profesionales de Bienes Raíces

The Examining Board of Real Estate Appraisers

por la presente certifica que hereby certifies that

#### Juan M. Colón Feliciano

por haber cumplido todos los requisitos de Ley, ha sido inscrito en el Registro de esta Junta como having met all the requirements of law, has been registered as:

#### Evaluador Profesional Autorizado Licencia Estatal

State Licensed Professional Appraiser

(Para evaluar todo tipo de propiedad, Gobierno Estatal y/o Municipal donde no exista un Interés Federal)

En testimonio de lo cual se expide este certificado para autorizar el ejercicio de dicha profesión bajo el sello de la Junta Examinadora.

In testimony whereof, this certificate is issued to authorize the practice of this profession, under the seal of the Examining Board.

En San Juan, Puerto Rico, hoy 27 de mayo de 2020

Número de Licencia: 530EPA License Number: 530EPA

Efectividad: 01 de junio de 2020 al 31 de mayo de 2024 Valid: June 01, 2020 to May 31, 2024

Vencimiento: 31 de mayo de 2024 Expires: May 31, 2024





# Florida General Appraiser Instructor





Jorge V. Canellas
Appraisers of America
5116 Haines Circle
Orlando, FL 32822
407-894-0201/407-319-1516
Victor@appraisersofamerica.com

#### PROFESSIONAL AFFILIATIONS AND CERTIFICATIONS

Certified General Appraiser, RZ 3108 – October 2007
Certified Real Estate Appraiser, RD 3857 – June 2006
State Registered Trainee Appraiser, RI 10519 – March 2003
Realtor Member, Mid Florida Board of Realtors, Florida Association of Realtors and National Association of Realtors.
Florida Real Estate Sales Associate No. SL 3161681 – March 2006
Associate Member of ASHI home inspection Certification #249452
Associate Member of the Appraisal Institute
State of Florida Home Inspector HI 4352 2011

#### COURSES, SEMINARS AND CONTINUING EDUCATION

Fannie Mae UAD 2012

Business Practices and Ethics with Appraisal Institute

General Appraisal Course III

State Certified Course II

Residential Appraisal Course I

75 Hour Residential Appraisal Course AB1

Appraisal Review

Florida Update law 2014

Mortgage Fraud

The Cost Approach

National USPAP Update

Supervisor/ Trainee Role & Relations

Technology & Internet for Appraisers

FHA Appraising Today

National USPAP Update

Florida Laws and Regulations

Appraising for the Secondary Market

The Limited Appraisal and the Scope of Work Decision

Appraising High-Value Residential Properties

**USPAP** Certification

Financial Calculations for Real Estate Land Valuations

AlaMode Training

Law and Rules Update

Unique and Complex Properties

Home Inspection Course

Marshall & Swift Certified

University of Florida wind mitigation inspector



#### **2014 CONTINIOUS EDUCATION**

March 2018-2020	USPAP Certification
March 2014-2016	Land Valuations
March 2018-2020	Law Update
March 2014-2016	Appraisal Institute – 1004MC
March 2014-2016	14-Hour Real Estate Continuing Education Course
March 2018-2020	30-Hours Appraiser Continuing Education
March 2018-2020	Unique and Complex Properties

#### **APPRAISERS LICENSE**

